

## Auto/Mate Announces DMS Integration with Vitu, Helping Dealers Streamline Tax, Title and Registration Processes

ALBANY, NY, UNITED STATES, June 18, 2018 /EINPresswire.com/ -- Auto/Mate Dealership Systems has integrated its dealership management system (DMS) with Vitu, Motor Vehicle Software Corporation's (MVSC) market-leading national electronic tax, title and registration platform for automotive dealerships (known as "DMVdesk" in



California). Through its integration program, Open/Mate, Auto/Mate customers who use the Vitu platform can now perform processes in real-time – such as pull deal data, generate Virtual Reports of Sale and ultimately, Temp Tags.



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Mike Esposito, president and CEO. Auto/Mate

"Regulatory requirements are difficult to keep up with, but the Vitu platform makes it easy with new technologies that support the changing needs of state departments of motor vehicles and dealerships," said Mike Esposito, president and CEO of Auto/Mate.

"Integration with a top-tier DMS provider allows us to expand our customer base and help dealerships improve the efficiency of necessary, but time-consuming tasks," said Joe Nemelka, President/COO of Vitu. "The integration process with Auto/Mate's DMS was inexpensive, fast and painless."

Auto/Mate customers can use the Vitu solution to streamline

their registration and titling process for new and used vehicles. This platform makes it easy to identify and track title and status listings while providing transparency, accuracy and security. Additionally, Vitu ensures compliance during the full duration of a vehicle's life. Vitu currently operates in California, Oregon, Illinois, Virginia and Montana.

Auto/Mate's integration program, Open/Mate, is based on open standards, allowing third-party vendors to easily integrate with the DMS. Some DMS providers charge third parties expensive certification fees, the cost of which is usually passed onto their auto dealer customers. Auto/Mate's open integration program keeps integration costs low for vendors, saving auto dealers money while providing them with more vendor choices.

For more information visit <a href="https://www.automate.com">www.automate.com</a>

About MVSC/Vitu

Motor Vehicle Software Corporation (MVSC) is the holding company for Vitu, an innovative provider of cutting-edge services to the motor vehicle industry. Leading these is a first-of-its-kind namesake

solution for managing Vehicle-to-Government (V2Gov) transactions in multiple states and across multiple locations — all on one platform.

With the mission of expanding and automating V2Gov transactions such as electronic registration and titling (ERT), vehicle renewals, credit union lien and fleet registration maintenance, the Vitu platform is reimagining how drivers, businesses and governments interact with vehicles.

In addition to the revolutionary Vitu platform, products include DMVdesk, California's No. 1 ERT provider in terms of the number of new car dealers and the number of vehicles registered; V2Gov.com with its informative, thought-provoking articles; and the Registration Management Professional (RMP) training program for new and experienced dealership personnel. Vitu currently operates in California, Oregon, Illinois Virginia and Montana.

For more information visit <a href="https://www.vitu.com">www.vitu.com</a>

## About Auto/Mate

Auto/Mate Dealership Systems is a leading provider of dealership management system software to retail automotive dealerships, typically saving dealers thousands of dollars per month from their current provider. AMPS® is a user-friendly, feature-rich DMS in use by more than 1,350 auto dealers nationwide. Auto/Mate has received consecutive DrivingSales Dealer Satisfaction Awards.

Auto/Mate's employees have more than 1,200 years of combined experience working in franchised auto dealerships, the foundation of its By Car People, For Car People™ slogan. Auto/Mate is committed to winning its customers' business each and every month with no long-term contracts and free software upgrades.

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