

Rudy L. Kusuma Continues to Sell Homes with Multiple Offers despite Reports of Current Real Estate Market Slowing Down

Top 4 Mistakes to Avoid When Listing Your Home With an Agent in Today's Real Estate Market

LOS ANGELES, CA, USA , August 20, 2018 /EINPresswire.com/ -- Multiple reports claim that the housing market is starting to cool off, but [RUDY L. KUSUMA HOME SELLING TEAM](#) continues to sell homes with multiple offers despite this situation. According to the team, their success is the result of the different approaches the team follows in real estate marketing compared to the average traditional real estate agents.

During summer 2018, every house for sale receives a flood of offers that gives sellers the ability to name their price. But currently, reports are suggesting that the rush of the proposal hasn't materialized yet in many other markets. Some home prices are not affected yet, but the fading demand shows that the housing market must now be slowing down.

The current state of the housing market results in most real estate agents struggling to sell their clients' homes. But RUDY L. KUSUMA HOME SELLING TEAM does not worry about these issues and enjoys selling homes with multiple offers. The team enjoys success in the current housing market due to the different approach they take in real estate marketing.



Rudy Lira Kusuma the #1 Real Estate Team Leader in California

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You need more than a "nice" agent. To get your home sold in today's real estate market, you need a REAL ESTATE MARKETING EXPERT!”

Rudy L. Kusuma, Award-Winning Real Estate Marketing Expert

Compared to traditional real estate agents who do nothing but put up a sale sign and hope their homes will sell, Rudy L. Kusuma's team focus avoiding the common mistakes when listing homes with an agent. Home sellers often commit four significant errors when trying to sell their home and working with an agent. These are:

- Going with an agent who promises the highest sale price or most amount of money even though the price is unrealistic
- Choosing an agent who promises to save money for the client through commission rate discounts
- Choosing an agent who works alone thinking he will work harder and give more attention

•Picking the agent only because he seems "nice."

These are mistakes that often result in negative results such as fewer buyers, a property that doesn't sell or when it sells for lower than the market value or inferior result than expected. Additionally, saying that by lowering commission the agent can help the seller save money is the industry's biggest lie. Furthermore, an agent that works alone could lead to him missing essential steps in the process.

RUDY L. KUSUMA HOME SELLING TEAM, as a group, supports each other thus ensuring they covered all the critical processes. It's also their approach to put the client in the center of the transaction, informing them of all the aspects of the process. This way, they can ensure the success of the deal with the highest market value the seller can obtain.

YOUR HOME SOLD GUARANTEED OR I'LL BUY IT*

To discuss the sale of your home, call Rudy at 626-789-0159 and start packing!

6 BIG REASONS TO CALL OUR TEAM TO SELL YOUR HOME:

1.) WE HAVE BUYERS IN WAITING

We have 25,127 buyers in our database looking for a home in the area. It is likely that the buyer for your home is already in my database - Your home may already be sold!

2.) YOUR HOME WILL SELL FOR \$12,000 MORE*

We sell our clients homes for an average of 3.1% more money compared to the average area agent. On a \$400,000 home, that's an extra \$12,400 more money in your pocket.

3.) YOUR HOME WILL SELL 3 TIMES FASTER

We sell our clients homes on average in only 29 days while the average area agent sells theirs in 87.9 days.

4.) WE SELL MORE HOMES

In fact, we sell over 20x more homes than your average agent. Because we sell so many more homes than our competitors, financially there are extra things we can do for you that other real estate agents and brokers don't offer: Your home will get far more exposure, Your home will be exposed to buyers in a much larger area nationally and internationally, Your home will sell fast and for top dollars because of our unique and exclusive consumer programs.



**YOUR HOME
SOLD GUARANTEED
OR I'LL BUY IT!***

*Seller and Rudy Must Agree on Price and Time of Possession

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**HOMES SOLD
IN THE LAST 12 MONTHS!**

CALL NOW & START PACKING!

626.789.0159

Rudy L. Kusuma
CA BRE#01820322

1 HOME SOLD every 17.2 HOURS!

AS SEEN ON: YAHOO! REAL ESTATE, FOX, ABC NEWS, THE WALL STREET JOURNAL, FOX & FRIENDS, BuzzFeed, Yelp, Zillow, Trulia, Zillow

Rudy Lira Kusuma Home Selling Team
SOLD more homes

5.) YOUR HOME IS MORE LIKELY TO SELL

Not only do we sell our clients homes for more money and faster than average area agent, your home is more likely to sell. According to 2015 MLS statistics, only 71% of area homes sold during their listing term. Compare that to our 97% of homes listed that sold before the end of the listing term.

6) PROVEN EXPERIENCE... PROVEN RESULTS

Yes it is important to verify the professional abilities of an agent before you hire one to help you sell or buy a home.

The only way to guarantee expertise is to hear directly from people who have had personal experience with the agent.

Read what other local home owners have to say about our team -

<https://www.zillow.com/profile/rudyilk/>

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California Real Estate Broker License
01820322

RUDY L KUSUMA
RUDY L. KUSUMA HOME SELLING TEAM
6267890159
email us here



May 19, 2014

"We had our home listed with two other agents prior to using Rudy Kusuma Homeselling System but our house didn't sell"

Our Home is Finally SOLD for 99% of asking for \$1,756,000!!!

"We had our home listed with 2 other agents prior to using Rudy Kusuma Homeselling System but our house didn't sell. We tried to sell it in 2009 for 1,398,000 and in 2012 for 1,368,000 with 2 different agents in the area, but it didn't sell. When we decided to let Rudy's Team do the job for us, we knew immediately that we would have a different experience. I decided on calling Rudy because he sold my neighbor's home on 1306 Greenfield for 109% of asking, which was the highest sale in the neighborhood at that time and also because of his reputation for being able to sell house quickly, especially houses that other agents haven't been able to sell. Rudy advertises our house more, and his team members are more knowledgeable and professional. He has more tools to sell our home than any of the two other agents combined. Rudy Kusuma actually brought the buyer and we had multiple offers on the house. We ended up selling in a short time for 99% of the asking price for \$1,756,000. Not only did Rudy help us to sell the house in a short period of time, but his team has also helped us negotiated the best price for our new home. Rudy Kusuma's home selling system is totally different from what anyone else is doing. I definitely recommend Rudy's Kusuma's services whether you're buying or selling a home."

Tony and Muoi Han

Seller, 102 Crystal Court in Arcadia

Rudy L Kusuma sold local home in Arcadia for more money



remax titanium rudy l kusuma home selling team

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