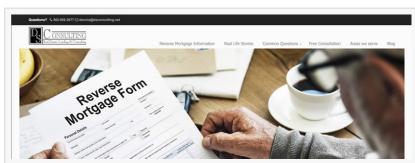


DS Consulting Launches Reverse Mortgage Information Website For Retirees Evaluating HECM Options

DS Consulting launched an educational website to help inform retirees looking for accurate and balanced reverse mortgage information.

LA MIRADA, CALIF., UNITED STATES, August 29, 2018 /EINPresswire.com/ -- DS Consulting has launched a website to help educate retirees looking for accurate and balanced information on reverse mortgages, also called Home Equity Conversion Mortgages (HECM) in the industry.



DS Consulting Launches Reverse Mortgage (HECM)
Info Website

Dennis Sanchez CPA, owner of DS Consulting, says that regulations surrounding reverse mortgages changed in October of 2017, potentially causing confusion with consumers.

"Much of the information out there on <u>HECM products</u> was designed to sell reverse mortgages, not educate consumers," Sanchez said. "I prefer to give people very thorough <u>reverse mortgage information</u> and let them make a fully informed decision."

Sanchez typically spends hours consulting with prospective clients and their families before they are ready to make a decision about whether a HECM loan product is right for them.

He says this is because of the complex nature of reverse mortgages.

"Reverse mortgages are not the easiest loan product for consumers to understand," Sanchez says. "On top of that, there are a lot of regulations governing these loans, and it just takes time to learn the facts."

According to Sanchez, however, some retirees are perfectly situated to take advantage of the benefits of a reverse mortgage.

"HECM loans are not for everyone," Sanchez says. "But for some seniors, they can offer financial security and a welcome lifestyle improvement during the golden years."

Retirees and family members can find detailed reverse mortgage information and request a free consultation from DS Consulting at www.nocostreversemortgages.com.

About DS Consulting

Dennis Sanchez is the sole proprietor of DS Consulting. He graduated from California University at Fullerton with a degree in accounting and was hired by Coopers & Lybrand, an international certified public accounting (CPA) firm where he became a California CPA.

Through his 35 years of financial consulting, he has developed a broad knowledge in many financial areas, including real estate, <u>real estate financing</u>, income taxes, financial planning. This base of knowledge allows him to better advise his clients and determine what is in their best interest, both immediately and over the long term.

Credentials & Memberships

California Certified Public Accountant (CBA #34077)
California Real Estate Broker (BRE #01179128)
California Loan Originator Endorsement (NMLS #251480)
Member, California Society of Certified Public Accountants
Member, National Association of Mortgage professionals (recipient of Certificate of Lending Integrity)
Member, Better Business Bureau (accredited with the highest rating of A+ since 2003)

DS Consulting 15281 Weeks Dr. La Mirada, CA 90638 Phone: 562-902-2677 NMLS #793097

Dennis Sanchez, CPA NMLS #281480 BRE #01179128 California CPA #34077 (inactive)

Google My Business: http://goo.gl/maps/rak4oJinaQ72

Facebook: http://www.facebook.com/nocostreversemortgages/

Yelp: http://www.yelp.com/biz/ds-consulting-la-mirada

BBB: http://www.bbb.org/us/ca/la-mirada/profile/reverse-mortgage/ds-consulting-1216-

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