

# ITsavvy Expands on Dell EMC Titanium Partnership as Cloud Service Provider

*ITsavvy just announced they were awarded Dell EMC Cloud Service Provider status.*

ADDISON, ILL., U.S., August 30, 2018 /EINPresswire.com/ -- [ITsavvy](#), one of the fastest growing complete value-added resellers and cloud solution providers in the U.S., just announced they were awarded Dell EMC Cloud Service Provider status. The Dell EMC Cloud Service Provider Partner designation along with ITsavvy's current Dell EMC Titanium Tier Partner Reseller status, uniquely positions ITsavvy as a strong value-added reseller with demonstrated cloud services and solutions capabilities. Dell EMC recognizes ITsavvy's integrator and cloud provider high level certifications, operations and competency capabilities to help clients adopt world class offerings in support of workloads with on premises, hybrid cloud or multi-cloud solutions.

The following Dell EMC solutions power ITsavvy's cloud:

- Storage Platforms: Dell EMC (Isilon, Unity, VNX, Data Domain)
- Virtualization: VMware vSphere, VMware Horizon Suite
- Backup, Replication and Management: Dell EMC Avamar, RecoverPoint, Data Protection Advisor



ITsavvy President and CEO Mike Theriault said, "We know that organizations are looking for an experienced cloud solution provider with the credentials to implement new solutions and also integrate and manage complex legacy systems. This is a rare skill set that the majority of our competitors cannot match."

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Many of our clients have already adopted our cloud solutions to streamline organizational innovation, optimize risk management, and realize overall efficiency benefits."

*ITsavvy President and CEO  
Mike Theriault*

ITsavvy's custom cloud solutions, built on the priority foundations of savvyCloud, savvyBackup and DRaaS, include consultation for cloud service selection, migration and support. Clients can replicate their onsite Dell EMC infrastructure to ITsavvy's cloud infrastructure to support their disaster recovery, backup, or IT technology strategies. The company has built a core specialty in Isilon and RecoverPoint replication as a service.

ITsavvy's Vice President, Cloud Solutions Joe Llano said "Clients are looking for a cloud partner that can help

translate their strategic business and technology requirements into IT services that keep options open, offer simplification for the enterprise to consume, and realize a longer term lock-in avoidance technology position."

ITsavvy's cloud infrastructure has been servicing clients since the introduction of cloud. The

solutions are delivered from massive data centers in metro Chicago and New York City/N.J. areas. Both have multiple 2N and (N+1) power and climate control systems, industry leading-security systems and are SOC audited, and HIPAA and PCI compliant.

Many organizations have invested heavily in legacy Dell EMC infrastructure to support their IT

environment. ITsavvy is an official Dell EMC cloud service provider with the expertise and experience to help these organizations efficiently and effectively expand into cloud services.

"Many of our clients have already adopted our cloud solutions to streamline organizational innovation, optimize risk management, and realize overall efficiency benefits," Theriault said.

"This is a testament to the trust that we have earned across the technology solution spectrum."

ITSavvy is a leader in tailored, end-to-end IT product and service solutions. ITSavvy built its reputation as a value-added reseller with industry-leading product availability, design and implementation, client support and delivery speed through 46 distribution centers across the U.S. ITSavvy also has data center locations in Cedar Knolls, N.J. and Oak Brook, Ill. The company's user-friendly website provides concise, leading-edge IT decision-making resources, including an e-commerce site with real-time pricing and availability. ITSavvy is headquartered in Addison, Ill., with offices in Chicago's Loop; Hauppauge, N.Y.; New York, N.Y.; Naples, Fla.; Miami; Indianapolis; Warren, N.J.; Davenport, Iowa; Hayward, Calif.; and Beavercreek, Ohio. Call 855.ITSavvy (855.487.2889), email [info@ITSavvy.com](mailto:info@ITSavvy.com), visit [www.ITSavvy.com](http://www.ITSavvy.com).

Full release at: <https://www.itsavvy.com/itsavvy-expands-on-dell-emc-titanium-partnership-as-cloud-service-provider/>

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