

TRINITY FLORIDA REALTOR® KEVIN McCULLOUGH EARNS HIS MILITARY RELOCATION PROFESSIONAL (MRP) CERTIFICATION

TRINITY, FLORIDA, USA, September 6, 2018 /EINPresswire.com/ -- Kevin McCullough is a remarkable, dazzling, outstanding and unparalleled Real Estate Agent/Broker in Trinity, Florida, and as the Managing Broker at McCullough & Associates Realty, Inc. he is big on delivering a real personal touch for his agents as well as his clients.

Born in Phoenixville, Pennsylvania, Kevin grew up in Northern Virginia. He graduated from Bethlehem Baptist Christian Academy where he played Varsity Soccer and Basketball all four years. After high school he went to the Army's Basic Training in Fort Knox, Kentucky. He says, "I got a full ride scholarship for soccer to Valley Forge Military College where I also played football and tennis. Every other weekend I went for Military training, digging foxholes and sleeping in them. I crammed four years of training into two years, did most of my training during the school year at Ft Dix, New Jersey. I went to Advanced Camp in Fort Bragg, North Carolina where I was in charge of platoons and squadrons and various leadership roles."

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Valley Forge Military College is extremely competitive as it seeks to enroll young men of sound moral character who possess strong scholastic, mental and physical qualities. In particular, they look for those who are motivated to achieve their full potential and go on to succeed at top U.S. colleges and Universities. When Kevin graduated Valley Forge with a Degree in Business Administration. he elected to not continue on with the Army. He said, "I just wanted to be a regular college kid, so I got out with the experience and knowledge that I gained".



McCullough
& Associates Realty, Inc.

Kevin then transferred to James Madison University where he majored in Marketing and bartended his way through school. After college he got a job at a Mortgage Company and was heavily trained on all aspects of mortgages and he cold-called people offering them programs to

refinance their homes. In 2003 he moved to Florida where he bought his first house and continued in the mortgage business until 2008 when the housing bubble caused the subprime mortgage industry to collapse. On December 30, 2008, the Case-Shiller home price index reported its largest price drop in its history. The credit crisis resulting from the bursting of the housing bubble is—according to general consensus—an important cause of the 2007–2009 recession in the United States. He recalls, “I couldn’t do loans anymore, banks closed and everything, but I had a strong network of people I had been working with through the years. I took a salary position as Director of Operations of a law firm. I was in charge of the budget, so I hired secretaries and IT people, vendors and basically ran the law firm so the attorneys could focus on their cases. It was there that I learned why proper planning is important. I was soaking in all of the legal advice and laws possible. I was also a Property Manager and had several rental properties that I took care of.”



Because of all of the Real Estate clients the law firm was handling, the Attorney told Kevin that he needed to get his Real Estate license, so he did. “I took online courses at night while working nights and weekends in Real Estate at the law office during the day” He says, “I wanted to be self-employed, so I worked my way towards being a Broker and after I passed the Broker exam I established McCullough & Associates Realty, Inc. It’s a small boutique brokerage with a real personal touch.”

Kevin was also putting his fiancée Sarah, through Nursing School and they now have three children, Damien, Jazlyn and Keenan. During this time, he was also flipping houses. “I learned a whole lot doing that. BPO orders, Commercial properties and things of that nature. I’ve had investors for commercial properties as well as residential. Because of my knowledge and networking skills, I have a guy for everything – flooring, plumbing, roofing – you name it, and I know how much it costs to get the job done, which is a huge asset to my clients.”

While taking more continuing education classes, Kevin saw that the Military Relocation Professional (MRP) Certification was being offered, so he got it. “I’ve always had a lot in common with the Military. My grandpa was in the Army. I love thanking them and I will go out of my way for any Veteran or Active-Duty family who needs any of the services that I offer. I understand the life of Military families, all the acronyms, the pay scale, the VA loans, the BAH, and the stress that they go through while PCS’ing. I’m there for them whenever they need me and I always have an American flag hanging in front of my home!”

The Military Relocation Professional (MRP) Certification is a way for Real Estate agents to thank Military families for their service by helping them come home. This certification focuses on educating Real Estate professionals about working with current and former Military service members to find the housing solutions that best suit their needs and take full advantage of Military benefits and support.

Kevin serves the beautiful Trinity, Florida, area, including the Trinity Communities, which is made up of Champions Club, Trinity Oaks, Wyndtree, Chelsea Place, Natures Hideaway, Foxwood, Trinity West and East, Oak Ridge, The Villages Of Trinity Lakes, and The Riviera, where he lives. Trinity is a fast-growing upscale community just north of the Pinellas and Hillsborough county borders in West Pasco County. It’s tri-county location is optimal for commuters. Kevin’s home is on the border of Trinity and Tarpon Springs, and Tarpon is known for its tourist attraction “The

Sponge Docks” which is an old Greek community in Pinellas County that has great heritage, fishing, souvenirs and beaches.

For more information about “Military Friendly Agent” Kevin McCullough, please visit these important websites:

<http://yourdailyrealestate.com/>

<https://www.linkedin.com/in/kevinsmccullough/>

<https://www.facebook.com/mcculloughrealestate/>

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