

VREF Releases 15-Year Residual Value Forecasts for all in production General Aviation Aircraft at NBAA-BACE 2018

VREF Aircraft Reference Value, in another first for the aviation market, will release its annual 15-Year Residual Value Forecast at this year's (NBAA-BACE)

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VREF Aircraft Reference Value & Appraisal Services, Aviation's Most Trusted Valuation Guide, in another first for the aviation market, will release its annual 15-Year Residual Value Forecast at this year's National Business Aviation Association Convention and Exhibition (NBAA-BACE) for all current in-production aircraft including Business Jets, Piston Fixed Wing, Light Sport, and Helicopters. VREF's online Valuation Tool is cloud-based and offers more data and more features than any other valuation tool available in the marketplace. All of this plus, the soon to be released VREF Analytic and Charting tools and the entire new VREF Platform comes as VREF celebrates its 25th Anniversary in General Aviation.



Aviation's Most Trusted Valuation Guide

"VREF has more historical data than anyone, and this is a small step in opening up the historical archives to the consumer. VREF's consumer first transparency is assisting buyers shopping for aircraft, and a residual value projection from the leading data company in aviation can save you a small fortune. Knowing which aircraft can potentially retain its value is an appealing feature and something that more people should research before picking an aircraft to purchase." said VREF President Jason Zilberbrand.

"Residual Values are a key component to the Appraisal Process, and computing those values is part science and part experience, with new data needing to be correlated daily. Recognizing those key data points is one thing, comprehending them to assist a bank facilitate a loan is another and it should not be taken lightly. We have an enormous responsibility to the market and without substantial historical data it is no small undertaking to forecast properly." said VREF CEO Ken Dufour, Senior ASA.

About Mr. Ken Dufour

Ken Dufour is a nationally recognized Authority on Aerospace Values. An Accredited Senior Appraiser of the American Society of Appraisers, as well as Senior Course Developer and Senior

Instructor. Ken is also an Embry-Riddle Aeronautical University Board of Trustees Member (1989 to Present), Chairman Student Life Committee and Senior Member Flight Safety Committee, he Co-Author of "Valuating Machinery and Equipment: The Fundamentals of Appraising Machinery and Technical Assets (Third Edition): American Society of Appraisers (2011) and is an Airline Transport rated Pilot with Single and Multi-Engine Land, Single-Engine Sea and Glider ratings, As well as a Certified Flight Instructor, for Single-Engine, Multi-Engine and Instruments. VREF has just started to roll out new features to its client base for beta testing and these features will be implemented and made live to the public in the coming months.

VREF is the Official Valuation Guide for the [AOPA](#).

About VREF

VREF –Aviation’s Most Trusted Valuation Guide offers its real-time valuation tool Aircraft online via subscription as well as Fully Comprehensive Appraisal Services by Senior Accredited ASA's and on-demand opinion of value via its VREF Verified Report.

For further enquiries or interviews please contact the VREF team. E: info@vref.com

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