

Real Estate Lawyer Sarah Cox publishes third article in a series about Technology & Real Estate Law Practice

As technology reshapes all of modern personal and professional life, the legal profession is no exception. Sarah Cox reviews technology for real estate law.

FORT MYERS, FLORIDA, UNITED STATES, November 4, 2018 /EINPresswire.com/ -- In her third published article in a series, Florida real estate attorney [Sarah Ellen Cox](#) discusses the advancements and impact of technology upon the legal profession, and how it is being utilized to enhance the client experience in terms of satisfaction and customer service in real estate matters. As technology reshapes all of modern personal and professional life, the legal profession is no exception.

The complete article will be published on the blog of [Sarah Cox](#) at <https://SarahECoxBlog.blogspot.com>

The legal profession must keep up with technological and societal changes. Many of us still remember when they first saw a personal computer, when cell phones became widely available, and when cell phones turned into smart phones that have become indispensable for many. Incorporating technology into a real estate law practice can make the practice more efficient and increase client satisfaction. Here are a few, simple-to-implement options.

Phone Systems

Phone systems have advanced greatly. A wealth of call forwarding technologies enable clients to call a central number to reach an attorney anywhere. Skype enables you to conduct video conference calls during which you can share a screen and exchange documents.

But with phone forwarding, you may even have a remote answering such as Ruby Receptionists (www.callruby.com), which then takes a message or forwards the call to a specified phone number. Other services with great flexibility include Ring Central (www.ringcentral.com), Ooma (www.ooma.com) and Jive (www.jive.com).

Suddenly a physical office or geographical distance are less important. It has become almost



SEC Florida Real Estate Lawyer Sarah Cox

normal for clients to work with law firms at a greater distance from their home or business location. Having an office close to your clients (or close to the courthouse) is suddenly not as critical.

Ms. Cox notes that this also benefits clients, as they may decide to hire an attorney whose office is not nearby. It affords clients access to much greater legal talent and improved access to quality representation than was once available to them in smaller towns/markets.

What used to be an in-person consultation can now be done by email or a video conference. Since the number of in-person meetings is reduced, the cost to clients is reduced as well.

Virtual Meetings

Getting together for face-to-face meetings with clients can sometimes be difficult, especially when it includes travel. Skype (www.skype.com) and EZ Talks (www.eztalks.com), www.GoToMeeting.com and other video systems allow you to offer the experience of a live meeting, which can be much more productive and stimulating than a simple phone call, since human beings communicate to large extent non-verbally, through gestures, facial expressions, etc. Numerous Web-conferencing tools provide such visual and human elements of a live meeting. They allow attendees to communicate, collaborate on documents and even give presentations in real time.

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In fact, proactive communications with clients may be an effective marketing tool, such as an alert to a client about regulatory actions that are about to affect their business or real estate matter.”

Sarah E. Cox, attorney in Florida



Sarah E. Cox, Attorney in Florida

A screenshot of a news article from Hype dot News. The article title is "Sarah Ellen Cox, Personal Injury". Below the title is a circular profile picture of Sarah E. Cox. The byline reads "Sarah E. Cox, Attorney at Law". There are social media icons for Twitter, Facebook, and Instagram. Below the icons are tabs for "FOLLOW", "COMPANY NEWS", "SOCIAL", and "COMPANY ASSETS". A small text block provides a bio: "Sarah E. Cox is a Personal Injury attorney in Fort Myers, Florida. Ms. Cox received her Juris Doctor from Whittier School of Law in 2005, and was admitted to the Florida Bar in 2008." There is also a "Press Release" link dated August 19th.

Sarah E. Cox, News at Hype dot News

In fact, there are free (or almost free) services with a lot of functionality that are useful for sharing and discussing on-screen documents, giving a presentation, recording and chat capabilities.

Client Portals

Online Client Portals are an option especially for a high-volume practice such as bankruptcy or immigration law. Instead of answering innumerable phone calls with questions such as “What is the status of my case?”, the firm offers access to a Portal where clients can see their exact case status in real time. In fact, password-protected portions of a law firm’s website may be a more secure

alternative to email. Clients can access their case information day or night, comment on drafts and get updates on court dates. Examples include Practice Panther (www.practicepanther.com) and One Hub (www.onehub.com).

Still somewhat expensive due to the cost and complexity of implementation, client portals will undoubtedly proliferate further as the technology matures.

Social Media

Whether you like it or not, Social Media has become inescapable. Review websites like Yelp! or Avvo list Attorneys regardless and allow anybody to post reviews and comments about one's practice. Further, Facebook creates "inofficial" Facebook pages for professionals, which in effect may force them to set up actual Facebook pages and join their platform. In many cases, the best option for the legal practitioner may be to embrace Social Media and claim the profile to use and control it to their advantage.

Google Maps - Locations

In past, even small problems like "I cannot find your office" could interrupt a client relationship. No more. Today you can put "Directions" on your website to ensure that all clients can find your office easily when they have to. Google Maps can be customized for clients, and also shows the way to related locations to one's Practice (i.e. Courthouse, Government Offices, etc.). Google Streetview also can show clients what your office building looks like from the outside.

Case Reminders

Everybody is busy. We all receive too many emails. Thus, many messages get lost in the shuffle. Providing communications or updates via email, text message, or voicemail can remind clients of upcoming appointments, deadlines, court dates, etc.

Sharing Information with Clients

Here at our law firm, at the commencement of services, we fully discuss communication preferences with clients. This includes discussing methods for exchanging confidential information and their preferences for receiving other, general communications. In fact, proactive communications with clients may be an effective marketing tool, such as an alert to a client

Sarah E Cox, Attorney at Law in Florida

About Sarah Ellen Cox: Sarah E. Cox is a Personal Injury attorney in Fort Myers, Florida. Ms. Cox received her Juris Doctor from Whittier School of Law in 2005, and was admitted to the Florida Bar in 2008. News about Sarah E. Cox are at: <https://attorneygazette.com/sarah-ellen-cox/#> Attorney Profile at: <https://solomonlawguild.com/sarah-ellen-cox> Blog at: <http://SarahECoxBlog.blogspot.com>

Wednesday, August 1, 2018

Sarah E Cox: Plaintiff, Nova Scotia resident injured in Wyoming auto accident where limitations law requires filing suit within four years of accident sued U.S. residents in own provincial court where Plaintiffs (unlike in Wyoming) may commence civil actions merely by filing complaint; Nova Scotia Court of Appeal rules that suit was timely since Plaintiff had filed his pleadings in compliance with Nova Scotia procedural rules within four years of collision in obedience to Wyoming substantive law

Plaintiff, Nova Scotia resident injured in Wyoming auto accident where limitations law requires

About Me

Sarah E Cox, Attorney at Law

Sarah E. Cox is a Personal Injury attorney in Fort Myers, Florida. Contact Law Office of Sarah Cox & Associates, LLC 5055 Greenbriar Drive Fort Myers, FL 33919-1910 United States Office: (305) 563-0475 News about Sarah E. Cox are at: <https://attorneygazette.com/sarah-ellen-cox/#> Professional Career Ms. Cox received her Juris Doctor from Whittier School of Law in 2005, and was admitted to the Florida Bar in 2008. References Attorney Profile at: <https://solomonlawguild.com/sarah-ellen-cox> Blog at: <http://SarahECoxBlog.blogspot.com>

Blog of Sarah E Cox at SarahECoxBlog.blogspot



Sarah E. Cox, real estate attorney in Florida

about regulatory actions that are about to affect their business.

To be continued. - The complete article will be published on the blog of Sarah Cox at <https://SarahECoxBlog.blogspot.com>

About Sarah Ellen Cox

[Sarah E. Cox](#) is a Real Estate attorney in Fort Myers, Florida. Ms. Cox received her Juris Doctor from Whittier School of Law in 2005, and was admitted to the Florida Bar in 2008. Before law school, Ms. Cox attended Edison Community College (now Florida Southwestern State College), and University of South Florida, and received her Bachelor's Degree in Psychology in 1997 (Magna Cum Laude, Phi Beta Kappa Honors). Ms. Cox interned at the Ruth Cooper Center Drug Abuse Treatment and Education in Fort Myers, where she worked with mentally handicapped individuals and lead group meetings.

References

Attorney Profile at: <https://solomonlawguild.com/sarah-ellen-cox>

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