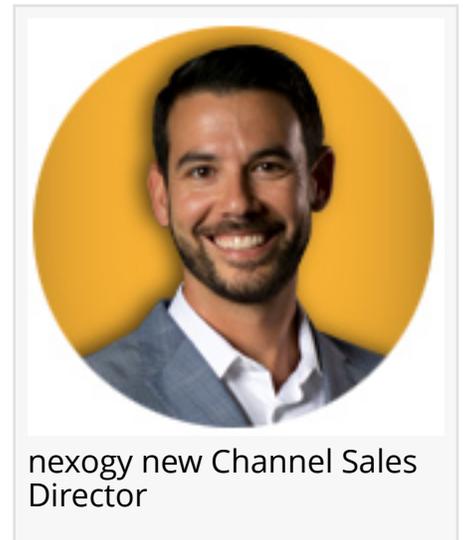


nexogy proudly announces that Brian Asher has joined our team as Director of National Channel Sales

He will be serving the company's master agencies and partner base nationwide.

CORAL GABLES, FL, US, November 15, 2018 /EINPresswire.com/ -- Brian brings to [nexogy](#) a wealth of experience. Coming directly from TBI where he worked as a national channel manager, Brian has over 12 years in the telecom industry with specialized expertise in unified communications.

Moving on from USF, Brian joined New Technology Consulting where he spent two years as a project manager for technical installation and support. It was there that Brian gained his first knowledge of portal services. He managed installation from conception through completion and gained invaluable experience building B2B relationships.



A Rising Star

He spent 2011 through 2013 serving as the regional channel manager and he demonstrated his leadership skills right away, and landed the role of a lead channel sales support account manager. Brian successfully managed and led a team of five account managers while creating and implementing sales management training programs. Brian's exceptional track record shot him to the top where he served as vice president of sales. He used his expertise in recruiting and market cultivating to create a Florida market from scratch.



Brian is a seasoned and passionate professional his expertise in the channel solutions will be highly beneficial to our partner's community."

Felipe Lahrssen COO

As Director of [National Channel Sales](#) at nexogy, Brian is responsible for enabling and cultivating sales throughout the country. He will provide support to channel partners and assist in the development of their business plans to increase revenues. "I am grateful for the opportunity to join the channel sales team and excited to leverage my industry knowledge and relationships to foster the growth

of nexogy," said Brian.

Other Interests

In his free time, Brian loves to go cycling on his Cannondale mountain bike. He especially enjoys riding for fundraising events which support cancer research and those events whose proceeds go to less fortunate youth. He is fully committed to serving the youth in his community and sees his participation in these events as a valuable way to give young people opportunities they might not otherwise have.

Brian's ultimate passion is cars, especially older German sports cars. He loves to buy them and fix them up with the hopes of flipping them for a profit.

As the [industry leaders in Unified Business Communications](#), we love to push technologies to the limit while finding more ways to make your business connected and accessible at any time, from any place. And we offer the latest in unified communications while never losing sight of the importance of customer satisfaction. If you have any questions about our customized solutions, please contact us.

Felipe Lahrssen

nexogy

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