



Cloud24x7 appoints Inntech as LATAM Distributor.

FORT LAUDERDALE, FLORIDA, UNITED STATES, November 28, 2018 /EINPresswire.com/ -- Fort Lauderdale, FL, Nov 28th, 2018 – Cloud24x7, is a Cybersecurity company head Quartered in Fort Lauderdale, FL provides an intelligent approach to fight against today's evolving cyber threats, enabling organizations to prevent, detect, remediate and respond to cyber-attacks. Cloud24x7 is a leading solution provider of threat intelligence-driven Cyber-security solutions exclusively focused on protecting clients from cyber-attacks. We have pioneered an integrated approach that delivers a broad portfolio of cyber security solutions to organizations of varying size and complexity.

Our solutions enable organizations to define their cyber defenses to prevent security breaches, detect malicious activity in real time, priorities and respond rapidly to security breaches and predict emerging threats. The solutions leverage our proprietary technologies, processes and extensive expertise in the information security industry.

Commenting on the partnership, Cuauhtemoc Trejo., Regional Head LATAM said, "Our next generation cyber security services will allow partners of Inntech to provide comprehensive security to their customers. Our 100% channel-centric business model will help partners expand their security portfolio in terms of scalability and profitability. They can now provide [Cybersecurity Services](#) to their customers. To meet our goals, we wanted a strong distribution partner who has a strong focus on Cyber Security and who believes in the growth of the partners. With Inntech, we found the best fit and look forward to working closely with their channel in LATAM" The partnership with Cloud24x7 will help Inntech to provide cost effective services to its partners which in turn will help partners to increase their revenue in the high demand area of cyber security.

Excited about the relationship, Mr. Esgardo Cook, General Manager of Inntech said, "Today advanced persistent cyber threats are constantly evolving and growing exponentially complex. The security concerns of CIOs and CXOs are so dynamic and multi-layered that they need to be addressed by a dedicated team of experts. The time, expense and skill set needed to hire, train and maintain a 24x7x365 security operations center is cost prohibitive for most companies who are already overloaded with managing current network priorities. The end result is unnoticed vulnerabilities, misconfiguration of security systems and an increased risk of being breached by cyber criminals. By including Cloud24x7 as part of a comprehensive cyber threat plan, our partners gain a team of experts and next generation cyber security services to help their customers with basic and advanced security concerns. When partners secure their customers, they build trust and dependency which results in long term residual income."

Cloud24x7's technical team will work closely with the Inntech team to enable partners to provide Cybersecurity services to their customers. Partners can also have the option to white label Cloud24x7 services to build their own brand.

About Cloud24x7:

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www.cloud24x7.us

About Inntech:

InnTech is a valued add distributor with more than 14 years in the market, our main purpose is to add value to the security brands for our channel partners distribution, working with more than 80 security partners we provide a leader security solutions to the Mexican market, attending the cross industry, financials, retail, services, telecommunications, Government and specialized vertical markets, we offer to our partners high expertise commercial consultants and technical engineers, any of our partners will find with InnTech a professional team willing to support them.

www.inntech.com.mx

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