

Help Tourism and Events Queensland make Australia the Best Address on Earth

BRISBANE, AUSTRALIA, November 28, 2018 /EINPresswire.com/ -- Promoting the Australian State as the Best Address on Earth is the vision of Tourism and Events Queensland (TEQ) to add value to its tourism industry.

To achieve this goal, TEQ is inviting qualified PR and Marketing organizations to submit their offer for the Third-Party Representation of Tourism and Events Queensland in



North America (Canada and the United States).

A Tourism and Events Queensland representative will be required to work with key trade, airlines, media, and tourism industry partners to undertake marketing activities including, but not be limited to:

Trade relationships – negotiation and management of cooperative marketing campaigns with key distribution and other industry partners; training in destination awareness for wholesalers and retailers; assisting Queensland tourism providers in penetrating the market; and representation at key trade events including the Australian Tourism Exchange.

Consumer marketing – this includes both TEQ solus marketing activity and consumer marketing activities undertaken with third party partners.

Digital marketing – this includes web-based marketing to consumers, media and the travel industry.

Airline relationships – this includes managing joint marketing agreements with specific airline partners, ad-hoc marketing campaigns with other partners and providing advice to airlines regarding new sales and yield opportunities.

Media and public relations activities – this includes both trade and consumer media, and promotional activities with third-party organizations outside of the tourism industry to maximize exposure for Queensland.

Submissions must be received no later than Monday, 17 December 2018 5:00 pm (PST).

Click here to download the request for offer document: https://teq.queensland.com/about-teq-new/other-opportunities/teq-north-america-representation

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