

Arecont Vision Costar Expands Sales Coverage with Bongiorno and Associates

Skilled Manufacturer's Representatives Added by Arecont Vision Costar for US Northeast and NY Metro Area

LOS ANGELES, CALIFORNIA, UNITED STATES, December 3, 2018 /EINPresswire.com/ -- Arecont Vision Costar, [the leader in network-based video surveillance solutions](#), announces the addition of [Bongiorno and Associates, Inc.](#) as a new Authorized Manufacturer's Representative. The company will provide additional sales resources to the Arecont Vision Costar team in the North Eastern United States, including the New York City Metro Area.

"The Bongiorno team brings expertise in security and related industries with long-standing relationships with key VARs and Architect & Engineering firms," said Kyle Parker, Vice President, Americas Sales. "I am very excited to add Bongiorno to provide enhanced sales support to our partners across New York and the Northeast region."

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The new Arecont Vision Costar is a strong fit within our product portfolio. Our team is already engaged with new opportunities throughout the region"

Rob Bongiorno, NYC Metro Principal for Bongiorno and Associates, Inc.

Bongiorno and Associates, Inc., headquartered in Woodbridge, NJ, is well positioned to support and grow sales activity with customers and partners throughout the North Eastern US, and in particular the NY metro region. The company is focused on representing leading vendors in the audio/visual, data communications, and security industries. With a team of 10 sales representatives, Bongiorno will be a force multiplier for the region.

"The new Arecont Vision Costar is a strong fit within our product portfolio," stated Rob Bongiorno, NYC Metro Principal for Bongiorno and Associates, Inc. "Our team is

already engaged with new opportunities throughout the region thanks to the complete video solution that the company brings to the professional surveillance market."

"I am truly excited to add the team of experienced sales professionals that Bongiorno and Associates offer to the region," stated John Bujarski, Senior Sales Director, Eastern US and Canada. "The addition of this skilled group will greatly benefit our customers and provide outstanding support to our partners."

Bongiorno and Associates, Inc. can be found online at www.bna-rep.com or by calling

AV Costar Welcomes...



Authorized Manufacturer's Representative

Arecont Vision[®]
A COSTAR COMPANY

Bongiorno & Associates Join AV Costar as new Manufacturer's Reps

+1.732.750.1520. Visit Arecont Vision Costar online at www.arecontvision.com to learn more, or find sales contacts around the world at www.arecontvision.com/where-to-buy.php.

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ABOUT ARECONT VISION COSTAR
Arecont Vision Costar, LLC, a [Costar Technologies, Inc.](http://www.costar.com) company (OTC Markets Group: CSTI), is the leading US-based manufacturer of high-performance IP cameras and video surveillance solutions. The company offers two complete megapixel camera families – the MegaIP™ series includes Made in USA, cyber-secure MicroBullet®, MicroDome®, MegaBall®, MegaDome®, MegaVideo®, MegaView®, and SurroundVideo® models, plus the world-class ConteraIP™ series dome and bullet models. Both camera families offer single- and multi-sensor choices that are integrated with the ConteraVMS™ (video management system), ConteraWS™ (web services), and the ConteraCMR™ (cloud-managed video recorder) series for traditional or cloud-based video surveillance solutions as part of the Total Video Solution.



The graphic features a large, stylized 'S' shape composed of four overlapping curved segments in teal, orange, red, and blue. Each segment contains a product category name and an image of the product. The teal segment at the top left shows 'Contera IP Megapixel IP Cameras' with a dome camera. The orange segment at the top right shows 'ConteraCMR Cloud Managed Recorders' with a black recorder unit. The red segment at the bottom left shows 'Mega IP Megapixel IP Cameras' with a multi-lens camera. The blue segment at the bottom right shows 'ConteraVMS Video Management Software' with a computer monitor displaying a video feed. In the center of the 'S' is a white circle containing the 'ConteraWS Cloud Managed Web Services' logo. Below the 'S' is the 'Arecont Vision A COSTAR COMPANY' logo. To the right of the graphic is the text 'Arecont Vision Costar Total Video Solution Components'. Below this is a black banner with 'The New' in red script, an arrow pointing to the 'Arecont Vision A COSTAR COMPANY' logo. At the bottom of the banner is the text 'Its a whole new Arecont Vision Costar'.

Arecont Vision Costar Total Video Solution Components

Its a whole new Arecont Vision Costar

Arecont Vision Costar supports integration with leading 3rd party products through the Arecont Vision MegaLab™ and via ONVIF compliance.

CAUTIONARY ADVISORY REGARDING FORWARD-LOOKING STATEMENTS

You should not place undue reliance on any forward-looking statements contained in this press release. The Company assumes no obligation to update forward-looking statements to reflect actual results, changes in assumptions, or changes in other factors affecting forward-looking information, except to the extent required by applicable laws.

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