

Arecont Vision Costar Expands US Southeast Coverage with COM-TECH Systems, Inc.

Manufacturer's Representative to Provide Support for Arecont Vision Costar in US Southeast Region

LOS ANGELES, CALIFORNIA, UNITED STATES, December 17, 2018 /EINPresswire.com/ -- Arecont Vision Costar, <u>the leader in network-based</u> <u>video surveillance solutions</u>, announces that <u>COM-TECH Systems</u>, <u>Inc.</u> has joined as a new Authorized Manufacturer's Representative for the US Southeast region.

"Clint and his experienced team will add immense benefit to our customers and partners in the Southeast," said Kyle Parker, Vice President, Americas



Arecont Vision Costar Welcomes COM-TECH Systems, Inc.

Sales. "COM-TECH will bring key sales resources to assist John Bujarski's regional team in spreading the good word about the new Arecont Vision Costar, and our expanded product and services portfolio."

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We sought a strong manufacturing partner in the video surveillance market, and found just that in Arecont Vision Costar, a company that manufactures the majority of its products here in the USA" *Clint Webster, President, COM-TECH Systems, Inc.* COM-TECH Systems, Inc. is proven throughout the Carolinas in the sale of structured cabling, data center and audio/visual products, and security technology. It supports customers through three regions, those being Charlotte/Western North Carolina, Raleigh/Eastern North Carolina, and South Carolina. Arecont Vision Costar will be the company's lead video surveillance offering through this partnership.

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COM-TECH Systems, Inc. "We look forward to working with the regional sales team to provide better customer service and support to systems integrators, security dealers, and consultants across the region."

"We are pleased that we were able to engage with a proven manufacturer's representative firm for the region," stated John Bujarski, Senior Sales Director, Eastern US and Canada. "COM-TECH Systems, Inc. will make a big difference to our end user customers, integrators, and other security professionals across the Carolinas with increased sales support and project assistance."

COM-TECH Systems, Inc. is online at comtechsystemsinc.net and can be reached at

+1.704.256.5813. Visit Arecont Vision Costar online at <u>www.arecontvision.com</u> to learn more, or to find local sales contacts around the world at <u>www.arecontvision.com/where-to-</u> <u>buy.php</u>.

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ABOUT ARECONT VISION COSTAR Arecont Vision Costar, LLC, a Costar Technologies, Inc. company (OTC Markets Group: CSTI), is the leading USbased manufacturer of highperformance IP cameras and video surveillance solutions. The company offers two complete megapixel camera families – the MegaIP™ series includes Made in USA, cyber-secure MicroBullet[®], MicroDome[®], MegaBall[®], MegaDome[®], MegaVideo[®], MegaView[®], and SurroundVideo® models, plus the world-class ConteralP[™] series dome and bullet models. Both camera families offer single- and multi-sensor choices that are integrated with the ConteraVMS[™] (video management system), ConteraWS[™] (web services), and the ConteraCMR[™] (cloud-managed video recorder) series for traditional or cloud-based video surveillance solutions as part of the Total Video Solution.



Arecont Vision Costar supports integration with leading 3rd party products through the Arecont Vision MegaLab[™] and via ONVIF compliance.

CAUTIONARY ADVISORY REGARDING FORWARD-LOOKING STATEMENTS You should not place undue reliance on any forward-looking statements contained in this press release. The Company assumes no obligation to update forward-looking statements to reflect actual results, changes in assumptions, or changes in other factors affecting forward-looking information, except to the extent required by applicable laws.

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