

Arecont Vision Costar Increases Southern Coverage with TMG Sales Agents, Inc.

Proven Manufacturer's Representative Firm Will Focus on Growing Sales in Florida Market for Arecont Vision Costar

LOS ANGELES, CALIFORNIA, UNITED STATES, December 10, 2018

/EINPresswire.com/ -- Arecont Vision Costar, [the leader in network-based video surveillance solutions](#), announces the signing of [TMG Sales Agents, Inc.](#) (TMGSA) as a new Authorized Manufacturer's Representative. TMGSA will be focused exclusively on increasing sales support to customers and prospects in the state of Florida.

AV Costar Welcomes...



TMG SALES AGENTS, INC.

Authorized Manufacturer's Representative

Arecont Vision[®]
A COSTAR COMPANY

Arecont Vision Costar Welcomes TMG Sales Agents, Inc. for Florida

"The TMG Sales Agent team that Olivier has assembled has strong expertise in supporting customer needs," said Kyle Parker, Vice President, Americas Sales. "Those in the state of Florida are going to really appreciate TMGSA as a result."



Arecont Vision Costar is our new lead surveillance offering, and it fits in very well with the rest of our outstanding product portfolio"

*Olivier de La Ronciere,
President, TMG Sales Agents,
Inc.*

Headquartered in West Palm Beach, Florida, TMGSA operates three offices across the state that provide extensive customer coverage. The company's portfolio is focused on leading products in the security, access control, surveillance, fire safety systems, structured cabling, and other low voltage industry products.

"Arecont Vision Costar is our new lead surveillance offering, and it fits in very well with the rest of our outstanding product portfolio," stated Olivier de La Ronciere, President,

TMG Sales Agents, Inc. "We are very pleased to be able to add Arecont Vision to the product mix for our customers across the state."

“With a number of high-profile customers across the state of Florida, I am excited that we were able to engage with TMGSA,” stated John Bujarski, Senior Sales Director, Eastern US and Canada. “The Arecont Vision Costar regional sales team is already working TMGSA to expand our coverage and enhance our support levels.”

TMG Sales Agents, Inc. can be contacted online at www.tmgsainc.com or by calling +1.561.721.6463. Visit Arecont Vision Costar online at www.arecontvision.com to learn more, or find sales contacts around the world at www.arecontvision.com/where-to-buy.php.

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ABOUT ARECONT VISION COSTAR

Arecont Vision Costar, LLC, a [Costar Technologies, Inc.](http://www.costar.com) company (OTC Markets Group: CSTI), is the leading US-based manufacturer of high-performance IP cameras and video surveillance solutions. The company offers two complete megapixel camera families – the MegaIP™ series includes Made in USA, cyber-secure MicroBullet®, MicroDome®, MegaBall®, MegaDome®, MegaVideo®, MegaView®, and SurroundVideo® models, plus the world-class ConteraIP™ series dome and bullet models. Both camera families offer single- and multi-sensor choices that are integrated with the ConteraVMS™ (video management system), ConteraWS™ (web services), and the ConteraCMR™ (cloud-managed video recorder) series for traditional or cloud-based video surveillance solutions as part of the Total Video Solution.

Arecont Vision Costar supports integration with leading 3rd party products through the Arecont Vision MegaLab™ and via ONVIF compliance.

CAUTIONARY ADVISORY REGARDING FORWARD-LOOKING STATEMENTS

You should not place undue reliance on any forward-looking statements contained in this press release. The Company assumes no obligation to update forward-looking statements to reflect actual results, changes in assumptions, or changes in other factors affecting forward-looking information, except to the extent required by applicable laws.

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The Total Video Solution from Arecont Vision Costar

The New
Arecont Vision®
A COSTAR COMPANY

Its a whole new Arecont Vision Costar

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