

## Dole Asia Holdings Partners with Consus to Drive Sourcing Cost Efficiencies

To bring new levels of efficiency to sourcing and procurement operations.

HUA HIN, BANGKOK, THAILAND, November 30, 2018 /EINPresswire.com/ -- We are delighted to announce the formation of our new partnership with Dole Asia Holdings (DAH). Dole Asia Holdings is one of Asia's largest producers and marketers of high-quality fresh fruits and a worldwide leader and innovator in the production and marketing of high-quality packaged fruit and healthy snacks.

"Dole Thailand, a subsidiary of DAH, was looking for a partner to help drive cost savings & transparency in our procurement functions. While these being two primary factors - we also did not want to overlook quality parameters. After having Consus onboard, not only has the procurement lead time reduced but we have also seen an increase in our supplier base leading to better

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negotiations, resulting in better cost savings and lower operational expenditure," said Simon Denye, VP & MD, Dole Thailand Ltd.

"Ivalua's robust sourcing solution clubbed with our category expertise has helped Dole Asia Holdings discover new suppliers as well as reduce cost across multiple categories. We are humbled that Dole Asia Holdings has partnered with us look forward to working with them in bringing new levels of efficiency to their sourcing and procurement operations." said Madhuri Govilkar, VP & GM for Consus Global, South East Asia.

## About Dole Asia Holdings

Dole Asia Holdings is one of Asia's largest producers and marketers of high-quality fresh fruits and a worldwide leader and innovator in the production and marketing of high-quality packaged fruit and healthy snacks. Learn more at <a href="https://www.dole.co.th">www.dole.co.th</a>.

## **About Consus Global**

Consus is a global procurement solutions integrator and services provider. With offices across Malaysia, Philippines, India, Singapore, UAE, UK, USA and Canada, Consus collaborates with customers to implement source to pay (S2P) solutions and services required for rapid adoption, and realize the return on investment envisaged from such procurement initiatives. Having worked with over 200 customers globally, Consus is appropriately positioned to collaborate with customers whether it is around deploying an S2P solution or assisting with strategic sourcing services or enabling supplier collaboration through supplier enablement services or helping them make cleanse, analyze and structure historical spend data and managing legacy contracts.

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