



Cloud24x7 enables India-Saarc sales operations through CloudStride Technologies

FORT LAUDERDALE, FLORIDA, UNITED STATES, December 4, 2018 /EINPresswire.com/ -- Fort Lauderdale, FL, Dec 5th 2018 – Cloud24x7, is a Cybersecurity company head Quartered in Fort Lauderdale, FL provides an intelligent approach to fight against today's evolving cyber threats, enabling organizations to prevent, detect, remediate and respond to cyber-attacks. Cloud24x7 is a leading solution provider of threat intelligence-driven Cyber-security solutions exclusively focused on protecting clients from cyber-attacks. We have pioneered an integrated approach that delivers a broad portfolio of cyber security solutions to organizations of varying size and complexity. Our solutions enable organizations to define their cyber defenses to prevent security breaches, detect malicious activity in real time, priorities and respond rapidly to security breaches and predict emerging threats. The solutions leverage our proprietary technologies, processes and extensive expertise in the information security industry.

Commenting on the partnership, Jacob Thankachen, President and CEO Cloud24x7 said, "Our next generation cyber security services will allow partners of the region to provide comprehensive security to their customers. They can now provide [Cybersecurity Services](#) to their customers. To meet our goals, we wanted a strong distribution partner who has a strong focus on Cyber Security and who believes in the growth of the partners. In CloudStride, we found the best team and look forward to working closely with their channel in India and Saarc countries" The partnership with Cloud24x7 will help CloudStride to provide cost effective services to its partners which in turn will help partners to increase their revenue in the high demand area of cyber security. Excited about the relationship, Sumith Satheesan, Cloud24x7 Regional growth Leader and Director CloudStride said "Our 100% channel-centric business model will help partners expand their security portfolio in terms of scalability and profitability.

They can now provide Cybersecurity Services to their customers; this would be an additional avenue for them as their Cyber security portfolio currently is limited to Product Sales and support only. Today advanced persistent cyber threats are constantly evolving and growing exponentially complex. The security concerns of CIOs and CXOs are so dynamic and multi-layered that they need to be addressed by a dedicated team of experts. The time, expense and skill set needed to hire, train and maintain a 24x7x365 security operations center is cost prohibitive for most companies who are already overloaded with managing current network priorities. The end result is unnoticed vulnerabilities, misconfiguration of security systems and an increased risk of being breached by cyber criminals. With Cloud24x7 offerings the Partners here can broaden their Services offering into pro-active Cyber security offerings, not just Sales and support."

With Cloud24x7's Global SOC presence in the region, the technical team representation would be phenomenal and enable partners to provide Cybersecurity services to their customers. Partners can also have the option to white label Cloud24x7 services to build their own brand.

About Cloud24x7:

Cloud24x7 is a leading solution provider of threat intelligence-driven Cyber-security solutions exclusively focused on protecting clients from cyber-attacks. We have pioneered an integrated approach that delivers a broad portfolio of cyber security solutions to organizations of varying size and complexity. Our solutions enable organizations to define their cyber defenses to

prevent security breaches, detect malicious activity in real time, prioritize and respond rapidly to security breaches and predict emerging threats. The solutions leverage our proprietary technologies, processes and extensive expertise in the information security industry.

www.cloud24x7.us

About CloudStride Technologies:

Built with intent to promote Strategic Services and Products in the ever growing India and Saarc region, CloudStride Technologies is a regional growth partner with a pure Channel based reselling strategy enhanced with intelligent data warehousing. The CloudStride team has expertise in Cyber-security, Networking and Information Technology, with a cumulative experience ranging across key positions in Technology Principals, they carry a passion to enable SMB/SME and Enterprises secure their communications and critical data across the Network and Cloud. The Channel centric approach of CloudStride Technologies will automatically broaden the Services portfolio of IT Channel Partners and Managed IT Service providers.

www.cloudstride.in

Julia Johnson
Cloud24x7
+1 754-312-7700
[email us here](#)

This press release can be viewed online at: <http://www.einpresswire.com>

Disclaimer: If you have any questions regarding information in this press release please contact the company listed in the press release. Please do not contact EIN Presswire. We will be unable to assist you with your inquiry. EIN Presswire disclaims any content contained in these releases.
© 1995-2019 IPD Group, Inc. All Right Reserved.