

New Tech Partnership Launches Unique Private Cloud

Norfolk based consultancy Spicule Ltd join forces with East Anglia's largest commercial data centre to offer cost-effective private clouds for UK businesses.

NORWICH, NORFOLK, UK, December 7, 2018 /EINPresswire.com/ -- A rising star technology firm has joined forces with East Anglia's largest commercial data centre to offer businesses a way to seamlessly migrate from public cloud to a more affordable private solution.

Data processing firm [Spicule](#), which has worked with NASA and Netflix, have partnered with [MIGSOLV](#) to launch a [private cloud](#) service which offers lower costs and easy migration for businesses with significant data currently stored in public cloud services.

"For many businesses, mainstream cloud services are a cost-effective way to operate compared to alternatives" reports Tom Barber, Managing Director of Spicule.

"However, the balance can tip when the levels of virtual servers and data begin to grow. Partnering with MIGSOLV, we're able to give businesses a way to reduce the costs they're experiencing whilst benefitting from even greater protection."

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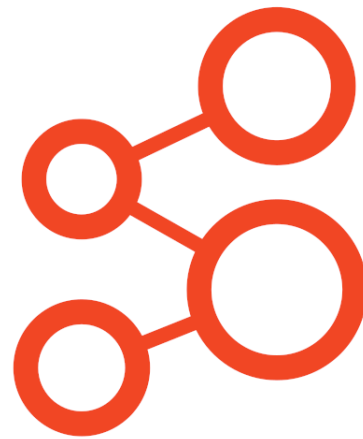
Tom Barber - Spicule Ltd

Organisations with increasing data needs can report rising costs from common public cloud platforms. The two tech-innovators say they have come together to develop a highly secure cloud solution with the potential for lower overall costs and provide a number of additional benefits.

The new 'private' cloud service will allow businesses to own their own unique private cloud, completely stored and managed by MIGSOLV and Spicule. Spicule will provide the software and expertise to safely migrate and manage business's existing data, whilst exclusive use of MIGSOLV's

data centre to house the required hardware will provide greater security assurances, unfettered access and UK data sovereignty.

"Spicule are an exciting new company with very impressive experience and expertise" says David Manning, MIGSOLV's Managing Director. "With their data know-how and our world-class facilities,



SPICULE

Data Processing Experts

we're delighted to be working together to deliver something unique for medium-to-large sized businesses."

Established in the University of East Anglia's Enterprise Centre in Norwich, Spicule specialise in solutions to collate and analyse large quantities of data. Their software has already been used by organisations including NASA, Netflix and the US government.

MIGSOLV's Gatehouse data centre is the East Anglia's largest purpose-built commercial data storage facility. The heavily guarded building houses computer servers and IT equipment for its customers, protecting them from threats including theft, extreme weather and power cuts. Hardware is installed within a temperature and humidity-controlled environment, with eight days back-up power and fast connectivity.

It is anticipated the new services will be popular with medium to large businesses, as well as public sector organisations. "There is a gap in the market for truly first-class and affordable public-to-private cloud migration solutions for fast growing companies" concludes David Manning. "We're very excited to be working with Spicule to deliver the type of private cloud usually reserved for only the largest businesses."

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