

Auto/Mate Releases eDEAL™ Signature Capture and eSign for Cashiering

New features allow auto dealers to collect and store digitally signed documents, streamlining F&I and fixed ops processes

The Auto/Mate logo, with "Auto/Mate" in a bold, orange, sans-serif font and a registered trademark symbol (®) to the right.

ALBANY, NY, UNITED STATES, January 7, 2019

/EINPresswire.com/ -- Auto/Mate Dealership Systems has released its eDEAL™ Signature Capture feature, a digital contracting tool that allows F&I managers to easily capture signatures, store electronically signed documents and email digital deal jackets to customers. In conjunction with eDEAL™, Auto/Mate has also released eSign, allowing cashiers, as well as service and parts staff, to accept digital signatures from fixed operations customers.

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It's time for dealerships to move beyond paper-based processes. This is a game changer for dealerships everywhere.”

Mike Esposito, president and CEO of Auto/Mate

“It's time for dealerships to move beyond paper-based processes,” said Mike Esposito, president and CEO of Auto/Mate. “Fortunately, most states, banks and auto dealer associations are finally making the legal changes necessary to enable digital contracts and forms. This is a game changer for dealerships everywhere.”

With eDEAL™ and eSign, customers only have to sign once,

then tap to apply their signature to other required fields. When using eDEAL™, the digital deal is downloaded as a zip file that can be emailed or put onto a flash drive. Signed repair orders, warranty forms and other parts and service forms can be emailed directly to the customer using eSign.

eDEAL™ Signature Capture can be used on any mobile tablet and resides in [Desk/Mate™](#), Auto/Mate's deskling tool. All forms are stored as digital PDFs right in the DMS, eliminating the need for physical file storage and 3rd-party scanning solutions. eSign can be accessed in the Service Merchandising or Parts modules. Fixed operations employees can go back at any time and reference a list of signed documents along with an indication of whether the document has been signed and cashiered.

Cost savings associated with digital documents are significant. Dealers will greatly reduce costs related to printing and storing thousands of documents, including paper form reorders, toner, storage space and labor hours associated with managing manual, paper-based processes.

Unlike expensive competitive options, eDEAL™ and eSign give dealerships the ability to use digital contracting tools with the same capabilities at a much lower cost.

For more information visit Booth #2301S at the NADA Convention & Expo in San Francisco, January 24-26, 2019. Schedule a demo at www.automate.com/nada.

About Auto/Mate

Auto/Mate Dealership Systems is a leading provider of dealership management system software to retail automotive dealerships, typically saving dealers thousands of dollars per month from their current provider. AMPS® is a user-friendly, feature-rich DMS in use by more than 1,400 auto dealers nationwide. Auto/Mate has received multiple consecutive DrivingSales Dealer Satisfaction Awards.

Auto/Mate's employees have more than 1,200 years of combined experience working in franchised auto dealerships, the foundation of its By Car People, For Car People™ slogan. Auto/Mate is committed to winning its customers' business each and every month with no long-term contracts and free software upgrades.

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