

Must Read Book That Will Boost Your Small Business' Marketing Strategy

Latest release helps plumbing & HVAC businesses have better marketing results

TULSA, OKLAHOMA, UNITED STATES, January 8, 2019 /EINPresswire.com/ --Must Read Book That Will Boost Your Small Business' Marketing Strategy Latest release helps plumbing & HVAC businesses have better marketing results.

Online advertising expert Ryan Redding has released a new book called The Book On Digital Marketing: For Plumbing & HVAC Contractors and it gaining national attention. The book is written specifically in the language of



HVAC and plumbing companies, but any service area-based business can use the concepts in the book to significantly increase their revenue streams using internet marketing.

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The book provides practical steps to increase online marketing for home service businesses but is built on strategies often found in undergraduate and graduate business schools. Some of the topics that are included in the book are customer profiling, conversion funnels, web design, search engine optimization (SEO), pay per click (PPC) marketing, social media marketing, and more. Additionally, Redding addresses the latest Google algorithm updates that is putting increased emphasis on online reviews using Google My Business. To help make the

concepts easier to apply for the reader, nearly every chapter includes a 'next steps' section that walks the business owner through implementing changes built on best practices.

"It's been truly amazing to see how tradesmen and tradeswomen are using this book to take their business to the next level", Redding said. "Like many businesses, plumbing and HVAC contractors typically get started because they're good at what they do- not because they have great marketing chops. To see the impact this book has had on these businesses is truly amazing."

Ryan Redding is the founder of the highly successful digital marketing agency <u>DP</u> <u>Marketing.Services</u> that is based in Tulsa, Oklahoma, but has clientele around the world. They provide a full range of digital marketing services crafted specifically for the unique challenges of plumbing and HVAC contractors. He is often featured in trade groups and publications such as Business.com, MEPO and Air Conditioning Contractors of America.

The book is available worldwide on Amazon (<u>https://amzn.to/2AAsABg</u>), and a free sample is

available at DP Marketing-Book.

For more information visit DP Marketing.Services.

Founder of DP Marketing.Services, and author of The Book On Digital Marketing for Plumbing & HVAC Contractors.

About DP Marketing.Services

DP Marketing.Services is founded by Ryan Redding, and is based in Tulsa, Oklahoma. The company specializes on digital <u>marketing for plumbing and HVAC contractors</u>, and works with companies around the globe to increase their sales by using the internet. Ryan Redding is a frequent contributor to universities, trade schools, and conferences. For speaking inquiries, he can be reached at booking@dpmarketing.services, or at <u>https://www.dpmarketing.services</u>.

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Author Of The Book For Plumbing & HVAC Contractors

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