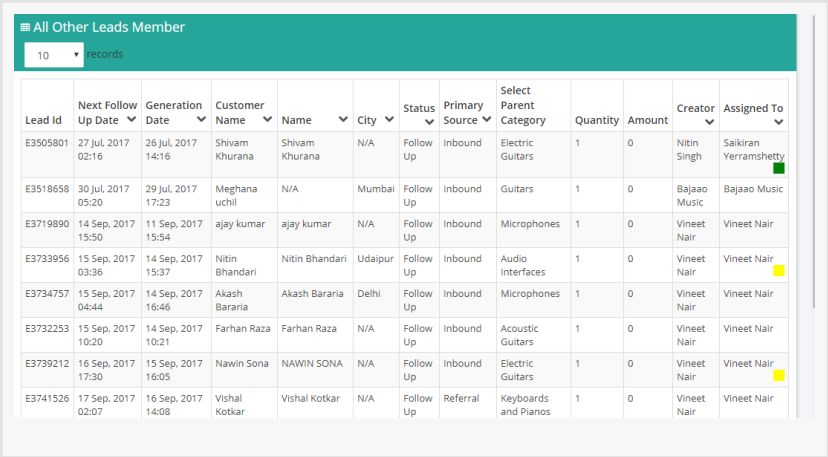
KAPTURE CRM OFFER SEAMLESS INTEGRATION WITH MAGENTO E COMMERCE STORES

Kapture CRM helps Magento store owners increase the ability to create a lasting relationship with their customers through seamless CRM integrations.



All Other Leads Member

10 records

Lead Id	Next Follow Up Date	Generation Date	Customer Name	Name	City	Status	Primary Source	Select Parent Category	Quantity	Amount	Creator	Assigned To
E3505801	27 Jul, 2017 02:16	26 Jul, 2017 14:16	Shivam Khurana	Shivam Khurana	N/A	Follow Up	Inbound	Electric Guitars	1	0	Nitin Singh	Saikiran Yerramshetty
E3518658	30 Jul, 2017 05:20	29 Jul, 2017 17:23	Meghana uchil	N/A	Mumbai	Follow Up	Inbound	Guitars	1	0	Bajaao Music	Bajaao Music
E3719890	14 Sep, 2017 15:50	11 Sep, 2017 15:54	ajay kumar	ajay kumar	N/A	Follow Up	Inbound	Microphones	1	0	Vineet Nair	Vineet Nair
E3733956	15 Sep, 2017 03:36	14 Sep, 2017 15:37	Nitin Bhandari	Nitin Bhandari	Udaipur	Follow Up	Inbound	Audio Interfaces	1	0	Vineet Nair	Vineet Nair
E3734757	15 Sep, 2017 04:44	14 Sep, 2017 16:46	Akash Bararia	Akash Bararia	Delhi	Follow Up	Inbound	Microphones	1	0	Vineet Nair	Vineet Nair
E3732253	15 Sep, 2017 10:20	14 Sep, 2017 10:21	Farhan Raza	Farhan Raza	N/A	Follow Up	Inbound	Acoustic Guitars	1	0	Vineet Nair	Vineet Nair
E3739212	16 Sep, 2017 17:30	15 Sep, 2017 16:05	Nawin Sona	NAWIN SONA	N/A	Follow Up	Inbound	Electric Guitars	1	0	Vineet Nair	Vineet Nair
E3741526	17 Sep, 2017 02:07	16 Sep, 2017 14:08	Vishal Kotkar	Vishal Kotkar	N/A	Follow Up	Referral	Keyboards and Pianos	1	0	Vineet Nair	Vineet Nair

BENGALURU, KARNATAKA, INDIA, January 9, 2019 /EINPresswire.com/ -- Bangalore, India, Jan 10th 2018 - Kapture CRM rolls out a new feature that increases the ability of Magento e-commerce store owners to create a lasting relationship with their customers. The CRM integrated within the Magento online e-commerce store builder helps owners manage orders, leads and create an effective support service that connects buyers to products and service agents to support queries on a unified dashboard.

The need for an e-commerce store CRM that brings an effective Customer relationship strategy to the buying experience was what propelled the founders to implement this new feature.

The CRM once integrated into the store will be able to capture orders and create customer profiles automatically without the need to manually update new data. Once orders have been placed, store owners can also view shipping details and track packages from within the CRM.

On the refunds and orders front, all of the web forms from the Magento store are integrated into the CRM allowing all support tickets and refund requests to be auto-allocated to agents within the CRM platform itself. The implementation team can undertake the integration in 30 days or less.

The Bangalore based technology company offers store owners a flexible-no-shock-transparent billing plan that charges companies for only the users that are actively operating the CRM. The tech company has been powering multiple industries with a vertical CRM that automates business operations since 2011.

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