

Allstate Dealer Services becomes a Darwin Automotive Preferred Partner

ISELIN, NEW JERSEY, UNITED STATES, February 11, 2019 /EINPresswire.com/ -- <u>Darwin Automotive</u>, a leading F&I software provider for the automotive industry, today announced that Allstate Dealer Services is now a Preferred Partner for Darwin's core F&I menu, as well as Darwin digital retailing and service menu. Auto dealerships use the Darwin technology platform to deliver a personalized, effective customer



experience and to rate, contract and remit F&I contracts electronically.

Darwin Automotive currently supports more than 154 different product providers and, as a Preferred Partner, Allstate Dealer Services will endorse Darwin Automotive to its dealers and

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Darwin's technology makes the F&I experience more transparent and helps consumers understand the products and their benefits" *Thomas Hackett, national sales director for Allstate Dealer Services* agent partners. In return, they will receive special national pricing.

Thomas Hackett, national sales director for Allstate Dealer Services says, "Darwin's technology makes the F&I experience more transparent and helps consumers understand the products and their benefits. Allstate's goal is to ensure consumers have the best vehicle protection products, and our partnership with Darwin is a great step towards this goal."

"We are thrilled to have Allstate Dealer Services as a

preferred partner because they truly understand the importance of an integrated shopping experience," said Phillip Battista, CEO Darwin Automotive "This partnership enables their dealers to educate customers and sell F&I protection wherever they choose to engage with the dealership, placing them at the front of the digital retailing game. It adds value for their customers while generating profitable income," Battista added.

Darwin currently operates in all 50 states. Over 3,600 dealerships nationwide have enrolled in Darwin Automotive's leading F&I software, which is endorsed by several top F&I product companies, agencies, and OEMs.

For more information, or to schedule a product demonstration, call: 1-732-781-9010 or visit: <u>http://www.darwinautomotive.com</u>.

About Allstate Dealer Services:

Allstate Dealer Services is a leading provider of F&I products and services marketed through a network of independent agents, third party administrators, original equipment manufacturers and other strategic partners to auto dealerships, lenders and credit unions. These products include Guaranteed Asset Protection (GAP), Vehicle Service Contracts (VSC) and other ancillary vehicle service products. Allstate Dealer Services serves more than three million contracts in

force.

Darwin Automotive:

More information is available at <u>http://www.DarwinAutomotive.com</u>, or by calling 1-732-781-9010.

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