

# Credit Counsel, Inc. founder Christopher Mihoulides shares insight into medical collections process

MIAMI, FLORIDA, UNITED STATES, March 22, 2019 /EINPresswire.com/ -- President and founder of [Credit Counsel, Inc.](#), [Christopher Mihoulides](#) offers a closer look at the South Florida-based debt recovery firm's medical collections process.

Healthcare providers in the U.S. today are routinely faced with the challenge of providing quality care while improving financial results via increased cash flow, and reduced A/R

days, operating expenses, and head counts. That's according to Christopher Mihoulides, president and founder of debt recovery firm [Credit Counsel Inc.](#) as he explains more about the company's medical collections process.



"At Credit Counsel, which has served clients both nationally and internationally for over 20 years, our medical collections services team delivers customized A/R management solutions, enabling healthcare providers to improve their financial results while simultaneously maintaining positive relationships with patients and payors," explains Mihoulides. The result of this, he says, is improved financial figures thanks to increased cash flow and vastly reduced operating expenses.

"With self-pay," Mihoulides continues, "clients are able to retain both their patients and their earnings."

Credit Counsel Inc.'s medical collections services afford this by helping clients to reduce write-offs and keep patients coming back. "If you find yourself sending out patient invoices repeatedly," suggests Mihoulides, "it may be time to consider a medical collections services provider."

His firm, he says, can motivate patients to pay for the healthcare services which they have received, without damaging clients' reputations or destroying their profit margins. "Medical collections let patients know," adds Mihoulides, "that your business is highly serious about being paid."

Credit Counsel Inc. also handles medical insurance resolutions, according to the company's founder. "Insurance companies love to play the 'float' game with your money," Mihoulides reveals. Delaying payment on medical claims, he says, is commonplace. "Thankfully, Credit Counsel's medical collections services," he goes on, "can help you to level the playing field."

With the experience to detect and battle through the many stall tactics employed by insurance companies, Credit Counsel Inc. promises to put a stop to such attempts, promptly collecting

payment for the services provided by its clients, and, as a result, freeing up members of staff to focus on current claims and what Mihoulides calls 'other, more productive' activities. "Proper medical collections can save hours of frustration and claims re-filing, and we offer services which most of our competitors simply can't provide," he suggests. "Our debt recovery team are all highly-qualified individuals and adhere to the very highest standards of excellence and professionalism," Mihoulides continues, "focused on consistent communication and continuity in approach."

"Credit Counsel is an extension of our clients' own credit and collection departments," he adds, wrapping up, "and, as such, we ensure the very highest standards of professionalism in handling every collection account which we manage."

Based in South Florida, Credit Counsel Inc. is a national and international debt recovery firm specializing in commercial, medical, and occupational health debt collection. Founded by professionals in the debt recovery industry—including company president Christopher Mihoulides—Credit Counsel Inc. boasts a wide range of clients in all U.S. states and overseas. To find out more about Credit Counsel, Inc. and Christopher Mihoulides, please visit <http://www.creditcounselinc.com/>.

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