

## **Book Launch: Renowned**

Your Guide to Building a Powerful Personal Brand Online

DURBAN, KWAZULU-NATAL, SOUTH AFRICA, April 1, 2019 /EINPresswire.com/ -- Mike Saunders, entrepreneur, author, CEO and conference Speaker, has released his second book - Renowned, A Guide to Building a Powerful Personal Brand Online.

Renowned is a book for anyone who wants to unlock the power in their network by leveraging the online world. Whether readers have a sale to make.



a business to build, a promotion to get, a message to share or a movement to start, this book will help them amplify and accelerate the work they do.

Author, Mike Saunders, recalls the story behind the book.



A valuable piece of work, written by a man who uses his frenetic energy and mischievous curiosity, to process complexity, and spell it out for us in useable lessons."

John Vlismas

"In February 2010, I received a surprising phone call from a potential client. It was the shortest sales call of my life, made particularly unusual, because I barely said anything. The woman on the other side of the phone simply said: "I have read your blog posts, listened to your podcasts, and I know you are right for the job. How much do you charge, and can I book you for next month?" I ended the call, happy for another consulting engagement, and thinking that the whole thing must have been a bit of a fluke. A few months later, I received another surprising phone call. This

time, from the Presidency of South Africa. They said they had done their research and decided that I was the most knowledgeable expert in the field they needed assistance with, and would like to book some time with me.

"Later that year, after starting my <u>digital agency</u>, DigitLab, I received the third surprising phone call. It was from a bigger digital agency. They told me they'd seen my work, been impressed by it, and wanted me to consider opening their Durban office. I ended up turning down that opportunity simply because I realised how much I love working for myself and didn't want to report to anyone else in the future. All of this happened within the first year of being on my own. I went from a nobody in my industry, to a somebody in less than twelve months. It was not because I was smarter than my competitors, or because I had money to spend on Public Relations - at this point I was struggling to pay my salary, let alone a Public Relations manager. As best as I could figure out, the difference lay in my relentless pursuit to build a personal brand online."

Mike has spent the last 12 months detailing his experiences in building a powerful online personal brand in this book. It is packed with strategic foundations, content development guidelines and a valuable toolkit of the best apps and web-tools he has found to build his brand online. Mike has a passion for education, particularly teaching people how to make the most of technology to improve their life and business.

In 2016, Mike released his first book, The Five Year Mark. Created to inspire, The Five Year Mark imparts the lessons Mike has learnt while establishing his businesses. It is also a clear and practical template for entrepreneurs looking for success. Mike's work as an international keynote speaker means he has had the privilege of working with some of the world's most prestigious organisations in the world including Vodafone, Beiersdorf, IBM, Toyota, KPMG, and Norton Rose.

For more information about Mike Saunders' book, Renowned - Your Guide to Building a Powerful Personal Brand Online, please contact Stacey Saunders on stacey@brave-narrative.com or check out their website <a href="https://www.mikesaunders.com">www.mikesaunders.com</a> for all the information you need.

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