

## Losberger De Boer introduces modular temporary structures to Saudi Arabia cinema sector

DUBAI, DUBAI, UNITED ARAB EMIRATES, April 14, 2019 /EINPresswire.com/ -- Led by Vision 2030, Saudi Arabia has entered a period of transformation, focusing on economic and social development and improving the quality of life of its residents. One of the social reforms implemented was the lifting of the decades-long ban of cinemas in December 2017.

<u>Waleed Khaled</u>, regional sales director at <u>Losberger De Boer</u> Middle East, explores how modular temporary structures offer a sustainable solution for cinema operators in the kingdom seeking entrance into the market:



Losberger De Boer render of modular temporary cinema structure

Saudi Arabia's General Authority for Statistics estimates the kingdom is home to more than 32 million people, the majority of whom are under the age of 30. The population spends US\$30bn,

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By opting for nonpermanent structures, cinema operators can begin generating revenue and open more screens on an accelerated schedule." Waleed Khaled are under the age of 30. The population spends US\$30bh, equal to five per cent of Saudi Arabia's gross domestic product, per year on tourism abroad.

Providing new entertainment options, such as cinemas, aims to redirect some of this spending back into the kingdom. PwC estimates Saudi Arabia's box office market value could increase to \$950m by 2030 and the cinema industry could potentially generate revenues in excess of \$1.5bn. This provides the opportunity for cinema operators and the government to access a highly lucrative revenue stream.

Following the 35-year cinema ban being lifted and the General Commission for Audiovisual Media's approval of the issuance of licenses to open cinemas, big-name chains are looking to enter Saudi's upcoming entertainment sector. Vox Cinemas opened its first multiplex cinema in Riyadh in May 2018 and announced plans to launch a further 600 screens. According to the Quality of Life Program 2020, more than 45 cinemas will be launched in Saudi Arabia by 2020, and DIEC aims to open up to 100 cinemas throughout the kingdom by 2030.

Losberger De Boer's range of semi-permanent building solutions can be constructed and operational within two to six months, depending on the size and style of the building. Shorter lead times reflect their prefabricated, modular nature. By opting for non-permanent structures, cinema operators can begin generating revenue and open more screens on an accelerated schedule.

Losberger De Boer's temporary structures, such as the Delta and Emperor structures, offer not only faster build times but also provide a significant degree of flexibility to cinema operators. Offering an alternative to cinemas located in malls, they offer the option to construct stand-alone multiplexes in unique locations, such as entertainment hubs, throughout the kingdom.

All of Losberger De Boer's structures can be altered and upgraded to meet and exceed client requirements. For example, the Delta is available in 5x5 metre modules and can be built to a height of between 3.5 and 10 metres. All four sides of the structure can be extended, connecting up to ten basic elements, allowing operators to add large numbers of screens. The Emperor's modular design also makes it easy to expand.

Losberger De Boer will be sponsoring today's <u>Cinema Build KSA</u> Forum and will be presenting cinema concepts for Saudi Arabia and wider Middle East market. The designs accommodate 150 and 300-seat configurations, with the flexibility to link multiple buildings to a



Waleed Khaled, Regional Sales Director at Losberger De Boer



central structure via enclosed walkways. Once built, these multiplexes will be the first of their kind in the kingdom.

In addition to the structures being fabricated using high-quality raw materials, including aluminium and steel columns, they can also be built to-purpose. The specifications of the structures can be modified and upgraded to meet authority permit requirements, including fire safety.

Losberger De Boer Middle East is no newcomer to the Saudi Arabia entertainment sector. We accelerated the launch of the iconic Qiddiya entertainment, sports and cultural destination project by supplying an integrated complex of 15 semi-permanent buildings of varying shapes and sizes. The Losberger De Boer crew worked 9,360 hours over 36 days plus internal fit-out time, which allowed the turnkey delivery of this extensive project to be achieved within only 60 days, compared to one to two years for traditional permanent builds.

In 2018, Losberger De Boer delivered an award-winning 190-metre-long pit lane together with second-floor VIP hospitality and spectator viewing facilities for the kingdom's first international, electric motorsports event. We project managed the turnkey delivery of the entire pit lane structure to support this event. The entire structure was erected within 40 days and dismantled immediately following race day.

Losberger De Boer has a long history of delivering iconic projects in the region and

internationally. Regardless of how large the building or how many buildings are required, the organisation has the capacity and expertise to hand over operational structures within recordbreaking timeframes. The modular temporary structures allow cinema operators to start generating revenues at a far faster pace than is possible when building permanent structures.

With offices across the Middle East, Losberger De Boer delivers a multitude of facilities associated with temporary and semi-permanent infrastructure and has an Arabic-speaking team handling a range of event and commercial projects in Saudi Arabia.

About Losberger De Boer

Losberger De Boer delivers bespoke turnkey temporary structures for events and commercial usage at any location and has been operating in the Middle East since 2000.

As an award-winning global leader, Losberger De Boer helps leading multinational organisations fulfil their short-term business requirements and achieve their commercial goals by providing a range of temporary building concepts. From extra storage space solutions or fully-fledged event and leisure structuring to providing state-of-the-art educational facilities in record-breaking time.

Losberger De Boer is ISO 9001:2015 certified and monitors and improves its processes by means of regular inspections. In line with its ambition to be an environmental leader, De Boer has been ISO 1400:2015 certified since January 2011. ISO 14001 is a standardised norm for environmental management systems that is designed to constantly improve a company's environmental performance.

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