

Auto/Mate Releases Deal Closeout for Desking Module

New Feature in Desk/Mate™ Designed to Streamline Auto Dealerships' Sales Process & Improve Their Workflow



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/EINPresswire.com/ -- Auto/Mate Dealership Systems

recently released Deal Closeout, a new feature in the [Desk/Mate™ Module](#) of its dealership management system (DMS). Desk/Mate users can now work and close deals all in one module, streamlining the sales process and improving the workflow of sales managers, F&I managers and office clerks.

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Deal Closeout allows the entire deal process to be performed in one place, saving employees a significant amount of time.”

Mike Esposito, president and CEO of Auto/Mate

"In most dealership management systems, the process of working a deal involves jumping around several different screens or programs. Deal Closeout simplifies that process so it can be performed all in one place, saving employees a significant amount of time," said Mike Esposito, President and CEO of Auto/Mate Dealership Systems.

The release of Deal Closeout will sunset Auto/Mate's F&I Billing Module, a separate application in which F&I managers manually closed deals and posted them to

accounting. Eliminating this extra step saves valuable minutes per deal and expedites the posting of deals to accounting.

Deal Closeout comes equipped with enhanced security permissions that provide system administrators more control over which employees can access and/or make changes to a sold or closed deal. An audit log keeps records of which employees closed deals and when.

Deal Closeout is available to all new customers at no additional cost. The new feature is currently being rolled out to Auto/Mate's existing customers.

For more information, visit www.automate.com.

About Auto/Mate

Auto/Mate Dealership Systems is a leading provider of dealership management system software to retail automotive dealerships, typically saving dealers thousands of dollars per month from their current provider. AMPS® is a user-friendly, feature-rich DMS in use by more than 1,500 auto dealers nationwide. Auto/Mate has received multiple consecutive DrivingSales Dealer Satisfaction Awards.

Auto/Mate's employees have more than 1,200 years of combined experience working in franchised auto dealerships, the foundation of its By Car People, For Car People™ slogan. Auto/Mate is committed to winning its customers' business each and every month with no long-term contracts and free software upgrades.

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