

## NY Giants and Investors Bank Expand Their Strategic Alliance By Rolling Out Giants Checking Account

Loyal NY Giants fans may show their team pride by joining the Big Blue Checking Crew at any Investors Bank branch in New Jersey, New York City or on Long Island

EAST RUTHERFORD, NEW JERSEY, UNITED STATES OF AMERICA, August 13, 2019 /EINPresswire.com/ -- Investors Bank and the New York Giants are expanding their strategic alliance during the 2019 football season. They began a 10-year partnership last year and are marking the second year by publicly introducing the New York Giants-branded debit card and checking account.

The New York Giants Checking Account was designed to engage and excite the football franchise's enthusiastic fans. Investors Bank is prominently featuring the New York Giants logo on each account holder's debit card and checks. Everyone who joins the Big Blue Checking Crew will have access to many premium features and amenities.

Today, Investors Bank, the Official Consumer and Business Bank of the New York Giants, is publicly launching



Investors Bank CEO Kevin Cummings (left) and NY Giants CEO John Mara jointly announced the New York Giants Checking Account during a Signing Day event.

the New York Giants Checking Account during a Signing Day event at the Quest Diagnostics Training Center. New York Giants CEO John Mara will open one of the first Giants checking accounts. Investors Bank CEO Kevin Cummings and President Domenick Cama will present Mr. Mara with a personalized New York Giants debit card. Mr. Mara and the franchise's senior management team will present official New York Giants game jerseys to Mr. Cummings, Mr. Cama and EVP Chief Marketing & Product Officer Dorian Hansen.

In discussing the partnership, Mr. Mara said, "The Giants and Investors Bank share the belief that our fans and their clients deserve an exceptional level of service, and we are both dedicated to achieving that goal. This expanded partnership will allow both the Giants and Investors Bank to continue to serve our communities in an innovative and transformative way."

Investors Bank and the New York Giants are also announcing a joint corporate social responsibility program. Each time Big Blue scores either a touchdown, field goal or safety this

season, Investors Bank will donate \$250 to the non-for-profit CASA (Court Appointed Special Advocates for Children) of New Jersey. Dedicated, compassionate and highly trained CASA volunteers assist and serve some of the most vulnerable children in the region.

Reviewing the alliance, Mr. Cummings said, "Our bank continually strives to develop new and exceptional ways to serve our consumer and business clients, which is why Investors Bank is linked to the New York Giants. We are solidifying the relationship with the fabled Big Blue team by launching our checking account, which enhances the legacy of each organization. We are also grateful to be one of the only regional banks in America to partner with an internationally-known, professional football franchise."



NY Giants and Investors Bank are assisting CASA of NJ. Shown in photo (l. to r.) Investors' CEO Kevin Cummings, former Giants' player David Diehl, CASA's Liza Kirschenbaum, Investors' Dorian Hansen, NY Giants CEO John Mara and Investors' President Domenick Cama.

New York Giants Checking Offers Many Premium Features and Amenities



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> New York Giants CEO John Mara

Fans are invited to show their team pride by opening their New York Giants Checking Account at one of Investors Bank's 147 branches. Fans will receive a 20 percent discount each time they use their Giants debit card to buy merchandise at shop.giants.com. The Giants Checking Account also comes with premium features such as free identify theft protection and cellphone insurance for three smartphones.

Banking with Giants Checking is convenient and rewarding. The dedicated client services team at Investors will help fans switch their account and join the Big Blue Checking Crew. Fans also have an opportunity to score big, and they

may receive a cash reward by opening an account and referring their friends. For people who bank on the go, Giants Checking has a mobile wallet feature that is supported by the three major payment services, and they have access to exclusive New York Giants weekly postgame content that is presented in a mini-podcast format.

For more details about opening the New York Giants Checking Account, visit one of the Investors Bank's local branches or click on <a href="https://www.myinvestorsbank.com/Giants">https://www.myinvestorsbank.com/Giants</a>.

Source Communications is the advertising agency of record for Investors Bank. Source's President Larry Rothstein and his team played a key role in creating the marketing campaign to launch and build positive awareness about the New York Giants Checking Account.

## About Investors Bank

Investors Bank, headquartered in Short Hills, New Jersey, is a full-service community bank that has been serving customers since 1926. With over \$27 billion in assets and a network of more than 145 retail branches, Investors Bank delivers personalized services and products tailored to

the needs of its customers. Investors Bank's banking services include complete deposit, loan and cash management products for consumers and businesses. For more details about Investors Bank, visit the website address: https://www.

investorsbank.com

Investors Bank: Member FDIC and

Equal Housing Lender.

About the New York Football Giants
A cornerstone franchise of the National
Football League, the New York Football
Giants began play in 1925. With eight
championships, including a victory over
the New England Patriots in Super
Bowl XLVI, their second in five seasons,
the Giants are the only franchise in the
NFL with a Super Bowl victory in each
of the last four decades.
Headquartered at the Quest
Diagnostics Training Center in East

Rutherford, N.I., the Giants enter their

Investors Bank CEO Kevin Cummings speaks with sports journalists at NY Giants Quest Diagnostics Training Center during Signing Day..

95th season of play this fall. For more information, visit <u>www.giants.com</u>. About <u>CASA of New Jersey</u>

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CASA of New Jersey, Inc. is part of a national network of non-profit programs that advocate for children removed from their families because of abuse or neglect. CASA of New Jersey provides a voice for abused and neglected children by empowering a statewide network of 21 county-based programs. Working through community volunteers, these programs advocate on behalf of children in foster care and other out-of-home placements to ensure their well-being and ultimate placement in safe and nurturing permanent homes. To learn more about CASA of New Jersey, visit <a href="https://www.casaofnj.org">www.casaofnj.org</a>. To find a CASA program in your county, visit <a href="https://www.casaoforchildrennj.org">www.casaoforchildrennj.org</a>.

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