



Charlottesville, VA Drivers Praise CMA's Colonial Auto Center for Award-Winning Customer Service

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CHARLOTTESVILLE, VA, USA, December 16, 2019 /EINPresswire.com/ -- Charlottesville, VA Drivers Praise CMA's Colonial Auto Center for Award-Winning Customer Service

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When it comes to buying a new Buick, Cadillac, Lincoln, GMC, Lincoln or Nissan in the Charlottesville, VA, area, drivers may have a lot of choices, but only one combines exceptional inventory with award-winning customer service: [CMA's Colonial Auto Center](#). Colonial understands the need for online selling (hence its user-friendly website), and it has never lost sight of the importance of meeting people face to face and helping them find exactly what they want. It's more than salesmanship; Colonial forms relationships with its customers that extend right through the after-sale period, with the very best customer service and car care in the Charlottesville region.

Start Shopping on the Colonial Website

CMA's Colonial Auto Center invites car shoppers to access its website that is designed to make shopping for new, used and quality pre-owned cars and trucks an effortless experience. The search function on the site helps visitors easily filter to the exact vehicle they want, or searchers can just use some of the functions to browse the listings. Users can search by year, make, model, mileage, or prices. They can set up the search results to show new, used or pre-owned vehicles. Once shoppers land on the results page for their search, they'll find a treasure trove of information to help them. Searchers can compare the listings, and click ones they like, to get more detailed specifications, like photos, and consumer reviews. Pricing information is provided, along with the ability to value the shopper's trade. A big benefit that Colonial offers is the presence of Live Help on every page, so a Colonial team member is always close at hand to answer questions.

Variety of Financing Options

All types of credit, from good to bad, can qualify for an auto loan: no credit, no problem at CMA's Colonial Auto Center. With its strong relationships with lenders, Colonial can help drivers get a car loan that fits their budget. With that car loan in hand, shoppers can then purchase the car or truck they want from Colonial's big inventory. Drivers are also invited to ask Colonial about car loan refinancing. Colonial's goal is to match its customers with financing that works for them.

Service & Repair Excellence

Buying a car is easy at CMA's Colonial Auto Center, and so is getting service and repairs. Whether it's a Buick, Cadillac, Nissan, Lincoln or any other make or model, Colonial has drivers covered with top level service. Everything about Colonial's service is convenient, starting with the ability to schedule service online. In addition to Colonial's service expertise, customers can expect these and more benefits:

- ☐ Manufacturer's Multi-point Checklist with every service
- ☐ Covered vehicle drop-off area
- ☐ After Hours drop-off station
- ☐ Free courtesy shuttle
- ☐ Complimentary breakfast & snacks
- ☐ Free Wi-Fi & Cable TV

Customer Focus Before, During & After the Sale

Shopping for a vehicle in Charlottesville is simple and transparent at CMA's Colonial Auto Center. The customer focus starts with Colonial's website and continues as shoppers enjoy meeting the Colonial staff at the showroom located on 100 Myers Drive, Route 29, Charlottesville, VA. Car and truck shoppers can discover why so many of their neighbors buy their vehicles at CMA's Colonial Auto Center - it offers exemplary customer service before, during and after the sale.

For more information about CMA's Colonial Auto Center and its inventory and services, please contact:

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About CMA's Colonial Auto Center

CMA's Colonial Auto Center is proud to be a part of Carter Myers Automotive, a fourth-generation family and employee-owned business serving Virginians since 1924. It has 3 stores in Charlottesville, 5 in Staunton, 1 in Woodstock, 1 in Williamsburg and 5 in the Richmond area. The dealership family now has 15 locations with over 3000 quality new & used vehicles in stock.

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