

Dealer Profit Services Announces the Availability of Comprehensive F&I Compliance Services For Marine and RV Dealers

Complete Compliance Training and Document Production Including Red Flags, Disposal, OFAC, Safeguard and USA Patriot Act Policies and Procedures

ATHENS, GA, USA, March 2, 2020 /EINPresswire.com/ -- "Compliance is the last thing that anyone wants to think or talk about," says Myril Shaw, Chief Operating Officer of Dealer Profit



<u>Services</u>. "Compliance failure can be expensive, or even worse, with some violations potentially leading to jail time. These are not areas the FTC, Homeland Security of Justice take lightly – and being compliant is not hard, or as boring as most people assume."



Ignoring the requirements around compliance can end up costing your store thousands dollars - it is just not worth that risk. Being compliant is way too easy!"

Myril Shaw, Dealer Profit Services

Dealer Profit Services, a leading supplier of all types of F&I services to marine and RV dealers are now offering a comprehensive suite of compliance-related services. These services include the production of complete and personalized manuals and documents for each of the five areas which require compliance: Red Flags (recognizing potential Identity Theft situations); Disposal (the proper way to dispose of private personal information, thus reducing Identity Theft opportunities; OFAC (identifying terrorists and other "bad actors" on the government watch list and not engaging in business transactions with them); Safeguards (the appropriate methods of retaining and

protecting documents with private, personally identifiable information); USA Patriot Act (avoiding engagement in potential money-laundering situations.)

In addition to the document production, Dealer Profit Services also offers either in-person or remote, web-based training on compliance for all dealership management personnel and all those who handle personally identifiable information, as well as those who handle customer cash in a store. This training is available initially and then as a refresher on an annual basis. Documents can also be updated as needed on an annual basis.

Shaw says, "The government is clear that, as with horseshoes and hand grenades, close does count in the area of compliance, and good faith efforts are accepted and appreciate...any store without basic training, published, bound and visible manuals and a trained compliance officer fails the good faith sniff test. Absent these basic steps, compliance failure can be a very expensive mistake."

About Dealer Profit Services

The dealer's partner in all things F&I, Dealer Profit Services continuously strives to maintain and improve on its "best in the industry" reputation. Founded by a team with over 160 years of

dealership experience, Dealer Profit Services knows what it takes to make you successful. <u>Links and additional contact information</u> are available at fisvcs.com/DPSContactsLinks.

Whether you want someone to take over your F&I and just drive profit to your store, help you some of the time, provide tools that you need to improve your F&I performance, provide tools to assist you with your F&I performance measurement, create and train in all thing compliance – Red Flags, OFAC, Patriot Act and more, need some quick advice or just provide F&I Training/Consulting, we are here to help you. Contact us anytime at info@dealerprofit.com or give us a call at 470-326-0966.

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