

“BIG FOUR” Pharmaceutical Pricing Boot Camp is Going Virtual for 2020

NEW YORK, US, May 4, 2020
/EINPresswire.com/ -- Changes globally necessitate new, innovative avenues for learning and networking.

On May 20-21, 2020, American Conference Institute's [Big Four Pharmaceutical Pricing Bootcamp](#) is prepared to deliver by offering two days of in-depth online training for the first time in the event's history.

The conference, now in its 14th year is recognized as an essential guide to navigating the complexities of the pricing methodologies used in contracting with the “Big Four” government agencies through the Federal Supply Schedule process.



On May 20-21, 2020, American Conference Institute's Big Four Pharmaceutical Pricing Bootcamp is prepared to deliver by offering two days of in-depth online training for the first time in the event's history.

ACI is proud to present the boot camp as an open forum to discuss operational challenges as well as best practices for engaging with: VA, DoD, PHS and Coast Guard. This year, Co-Chairs Stephen Ruscus, Partner at Morgan Lewis & Bockius LLP and William Sarraile, Partner at Sidley Austin LLP will introduce you to more than a dozen expert speakers with a wealth of knowledge about pricing, regulatory and legal considerations.

“

On May 20-21, 2020, American Conference Institute's Big Four Pharmaceutical Pricing Bootcamp is prepared to deliver by offering two days of in-depth online training for the first time...”

American Conference Institute

The boot camp will kick off on Wednesday, May 20 with an industry keynote on the evolution of contracting with the Big Four from Rodney Emerson, the Executive Director of Pricing at Sandoz.

This will be followed by several nuts and bolts sessions straight from the source, with VA representatives offering a townhall, discussion on troubleshooting FAMP, Non-FAMP and FCP Pricing as well as how to differentiate between

single and dual pricing methodologies.

For the complete agenda visit: AmericanConference.com/BigFourPharma

For more information, please contact:

Lisa Piccolo, Legal Producer
American Conference Institute
+1 888-224-2480
[email us here](#)

Visit us on social media:

[Twitter](#)

[LinkedIn](#)

This press release can be viewed online at: <http://www.einpresswire.com>

Disclaimer: If you have any questions regarding information in this press release please contact the company listed in the press release. Please do not contact EIN Presswire. We will be unable to assist you with your inquiry. EIN Presswire disclaims any content contained in these releases.

© 1995-2020 IPD Group, Inc. All Right Reserved.