

# Max Aria Founder of Max REM Media Featured in Recent Ideamensch Interview

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*Max Aria recently sat down with Ideamensch to discuss the launch of his company, the development of his unique 'Sales Architecture' framework, and much more.*

SAN DIEGO, CALIFORNIA, UNITED STATES, July 2, 2020 /EINPresswire.com/ -- Recently, Max Aria was featured in an exclusive interview appearing on Ideamensch, a popular platform which seeks to spotlight the achievements, stories, and ideas of today's most influential and innovative entrepreneurs.

In the interview, Aria shares his expertise on sales strategies and the launch of his business. The piece also spotlights Aria's background in the diamond industry, during which he gained a unique set of sales skills that would later inspire him to develop his phenomenally successful 'Sales Architecture' process. The process framework has proven astonishingly effective especially for businesses operating within high-ticket industries such as luxury car sales, business investment, and real estate.

The interview also details how Aria's career path led him to launch his own business, Max REM Media, which equips individuals with the tools, framework, and training they need to implement effective business strategies. Aria also shares insight on how he grew his business, how he achieves a healthy work-life balance, and how to be an effective entrepreneur.

Those wishing to read more about Max Aria, his 'Sales Architecture' framework, or Max REM Media can access the full interview directly through the Ideamensch website.

## About Max Aria

Max Aria began his professional career in the diamond industry as a salesman. Given the unique specialization required to effectively sell such high-ticket items, Aria began sharpening his practical sales skills in order to excel in the trade sector. When the internet disrupted the diamond industry making the market far less lucrative, Aria chose to leave the diamond industry and apply his skillset elsewhere. That's what led him to develop his own unique sales process, which turned heads when it quickly produced an astonishing \$318 million in sales.

Recognizing the value of his methods, Aria pivoted his brand, labeling his unique sales methods 'Sale Architecture'. After achieving much success with the framework, Aria launched his own

company: Max REM Media, which seeks to give individuals the tools, training, and framework they need to excel in their own business ventures.

Max Aria

Max REM Media

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