

Lovell Government Services Ranks No. 3 on the 2020 Inc. 5000 With Staggering Three-Year Revenue Growth of 40899% Percent

Headquartered in Pensacola, Fla., Lovell Government Services Provides the Latest in Life-Saving Technologies to Federal, State, and Local Governments.

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Custom Solutions, Proven Results

Bringing Life-Saving Healthcare Solutions to the Federal Marketplace

Inc. magazine today revealed that Lovell Government Services is No. 3 on its annual Inc. 5000 list, the most prestigious ranking of the nation's fastest-growing private companies. The list represents a unique look at the most successful companies within the American economy's most

dynamic segment—its independent small businesses.

Intuit, Zappos, Under Armour, Microsoft, Patagonia, and many other well-known names gained their first national exposure as honorees on the Inc. 5000.

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Chris Lovell

Lovell Government Services was founded by Chris Lovell, Major, USMC (Ret.), in 2013. It began out of a desire to continue to serve by ensuring our nation's Veterans Healthcare Administrations and Government Agencies had access to the latest life-saving medical technologies and pharmaceuticals.

Lovell partners with medical product developers to certify and market resources such as COVID-19 related products, surgical supplies, pharmaceuticals, and more to Federal, State, and Local Governments. Lovell is able to leverage their Service Disabled Veteran Owned Small Business certification and government contract vehicles to remove the red-tape associated with government purchasing and help agencies meet their procurement goals.

"Our ranking isn't solely about Lovell's ability to understand and connect with our customer's needs, it's a testament to the trust and confidence our past and present clients have in our

ability to introduce their product to the Federal Market. I am very appreciative to all of them, especially Next Science, VQ Orthocare, BVI Medical, Sun Pharmaceuticals, and PAI Pharmaceuticals." Chris Lovell.

More about Inc. and the Inc. 5000

Methodology

The 2020 Inc. 5000 is ranked according to percentage revenue growth when comparing 2016 and 2019. To qualify, companies must have been founded and generating revenue by March 31, 2016. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2019. (Since then, a number of companies on the list have

gone public or been acquired.) The minimum revenue required for 2016 is \$100,000; the minimum for 2019 is \$2 million. As always, Inc. reserves the right to decline applicants for subjective reasons. Companies on the Inc. 500 are featured in Inc.'s September issue. They represent the top tier of the Inc. 5000, which can be found at <http://www.inc.com/inc5000>.

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The world's most trusted business-media brand, Inc. offers entrepreneurs the knowledge, tools, connections, and community to build great companies. Its award-winning multiplatform content reaches more than 50 million people each month across a variety of channels including websites, newsletters, social media, podcasts, and print. Its prestigious Inc. 5000 list, produced every year since 1982, analyzes company data to recognize the fastest-growing privately held businesses in the United States. The global recognition that comes with inclusion in the 5000 gives the founders of the best businesses an opportunity to engage with an exclusive community of their peers, and the credibility that helps them drive sales and recruit talent. The associated Inc. 5000 Conference is part of a highly acclaimed portfolio of bespoke events produced by Inc.

If you are interested in marketing a unique medical product or device to the Federal Market, please contact Lovell Government Services at 855-769-7378 or email contact@lovellgov.com.

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