

## KSA Online Grocery Market expected to cross SAR 650 Billion by 2025 owing to surge in order frequency & Tech Innovation.

Rising Investment in Marketplace Companies and Focus on Delivering Personalised Experience to the Customer facilitated the Growth in KSA Online Grocery Market

SAUDI ARABIA, October 9, 2020 /EINPresswire.com/ -- • The online grocery delivery penetration, basis users, is expected to reach 20% by the end of 2025.

•The demand for expresses delivery is expected to grow at a CAGR of 32% between 2019 and 2025. The charges for express delivery are expected to decline by the end of 2025.

•Technological developments such as drone deliveries, warehouse automation and voice ordering are anticipated to be adopted by service providers to enable quicker deliveries.

Diversification of Product Portfolio: Companies aim to establish themselves as one stop solution for all day to day needs of the customer. They have been focussing



on diversifying their product portfolio from food, beverages, fruits, vegetables to household supplies, beauty & health, medicines, toys, food and delivery of other daily needs of a family.

Impact of Covid-19 KSA Online Grocery Delivery Market: Due to COVID-19 Outbreak, people avoided crowded places and turned to online grocery shopping amid escalating fears. Major product categories witnessed growth between 20-40% during the pandemic such as water, personal hygiene, home cleaning, fruits & vegetables. March and April was marked by a huge gap between demand and supply as no one was prepared for this situation in advance therefore companies faced logistical challenges. Average delivery time also increased from one to three days to one to two weeks. In order to fulfil the increased demand, companies expanded their delivery fleet by partnering with third party delivery companies to manage last-mile logistics

Expanding Partnerships with Third Party Operators: It is anticipated that companies would be expanding tie ups with suppliers & grocery stores, food delivery companies, e-wallet companies to leverage their capabilities to fulfil customer orders. Companies are also expected to establish dark stores across the Kingdom to ensure quicker and efficient logistics management.

According to the report by Ken Research titled "<u>KSA Online Grocery</u> <u>Delivery Market Outlook to 2025</u>-Driven by Regional Changing Shopping Habits of Consumers and Expansion of

Local and International Players in the



Saudi Arabia Online Grocery Delivery Industry

Kingdom" the Online Grocery Delivery Market will be valued at SAR 650 Billion by the end of 2025, registering a CAGR of 23.4% between 2019 and 2025. The market will witness growth owing to rise in investment in marketplace companies & innovative strategies adopted by service provides.

For More Information on the Research Report, refer to below links: -

https://www.kenresearch.com/consumer-products-and-retail/wholesale-and-retail/ksa-onlinegrocery-delivery-market-outlook/347120-95.html

Key Segments Covered: -By Region Central Western Eastern Southern Northern

By Product Category Food & Beverages Fresh Food Household Supplies Beauty and Health Others By Mode of Payment Cash on Delivery Pre-Delivery Online Payment Card on Delivery

By Delivery In a Specific Time Period (Same Day or Next Day) Express Delivery (30 minutes-2 hours) Other (2-3 Days or More)

By Age Group 18-24 years 25-34 years 35-44 years 45+ years

By Gender Male Gender

Companies Covered Nana Direct Zadfresh Carrefour Danube Qareeb.com

Key Target Audience Online Grocery Delivery Companies Supermarkets & Hypermarkets E-commerce Companies Food Delivery Companies Investors and Venture Capitalists Logistics Companies Government Organization catering to the FMCG Industry

Time Period Captured in the Report: -Historical Period: 2017–2019 Forecast Period: 2020-2025

Key Topics Covered in the Report: -Difference between Online & Offline Grocery Shopping. Why Online Grocery is the Way Forward? **Target Addressable Audience** Supply Ecosystem and Competition Parameters Demand Scenario, Target Customer and Factor Influencing Consumer Behavior Process of On Boarding a Grocery Store Role & Responsibilities of Company and Partner Grocery Store Gaps & Possible Solutions of Managing Logistics Factors Influencing Customer Behavior Seasonality Trends Features of a Grocery Delivery Application Technologies Facilitating Online Grocery Delivery Industry Upcoming Technologies in Online Grocery Delivery Industry Future Market Trends and Way Forward **Marketing Strategies Industry Best Practices** Covid-19 Impact on KSA Online Grocery Delivery Market Analyst Recommendations

For More Information, Refer to this link

https://www.kenresearch.com/consumer-products-and-retail/wholesale-and-retail/ksa-onlinegrocery-delivery-market-outlook/347120-95.html

Related Reports by Ken Research: -

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