

Warply announces the acquisition of Mobideals, a merchant value-added services platform, to enhance MENA presence

Warply, the leading mobile wallet provider and No1 AI loyalty solution, announces the acquisition of Mobideals, a merchant value-added services company in EMEA

DUBAI, UNITED ARAB EMIRATES, April 22, 2021 /EINPresswire.com/ -- <u>Warply</u> announces the acquisition of Mobideals, a merchant value-added services platform - based in DIFC – to enhance MENA presence

Warply, the leading mobile wallet provider and No1 <u>AI loyalty</u> solution, announces today the acquisition of Mobideals, a merchant value-added services company, in a cash and stock deal.

The acquisition of Mobideals is part of a wider strategy of acquisitions to further support top-line revenue and strengthen Warply's partner ecosystem around the globe, where Warply has already established presence.

Warply first touched base in the MENA region in 2017 and has been growing ever since. Existing partnerships include issuing banks, acquirers, master merchants, and PSPs in UAE, Kuwait, and KSA and correspond to a



Warply CEO John Doxaras, No1 Global Loyalty Solution



mere 15% of its global revenue with a consistent 75% growth each year. Mobideals leadership team and existing merchant partners will be operating under Warply's brand from now on, adding significant domain knowledge in the instant payment and regional regulatory framework fields. With this acquisition, Warply aims to strengthen its presence in KSA and UAE further aiming for a 120% growth during 2021.

"The acquisition of Mobideals emphasizes our commitment towards growth acceleration in the MENA region, a part of the world we have presence since 2017," said John Doxaras, CEO of Warply. "We are excited to partner with an experienced team during important times in the regions, just when Qatar is once again "open for business" and Kingdom of Saudi Arabia is set to lead the fintech race in the region."

Mr. Chris Symiriotis, Mobidelas founder and CEO also commented "We are very pleased to conclude the agreement as we found synergies and common aspirations with Warply in the area of value-added services for the payment industry. By combining Mobideals local market knowledge and Warply's advances AI-powered platform and international exposure, the company will now bring a unique proposition to the market"

About Warply

Warply is one of the largest European companies in Loyalty, Customer Engagement and Digital Payments, operating in many countries, offering innovative solutions in Loyalty & CRM, merchant portal, Payments <u>Keyboard</u>, Mobile Wallets, e-couponing, marketing automation and mobile commerce. Awarded as "Loyalty Agency of the Year" and "Mobile Agency of the Year" in Europe, Warply also operates in MENA region since 2017 and Brazil since 2019, establishing over the last years a very strong presence, as innovation leader in mobile payments and loyalty programs. Read more at: <u>http://www.warp.ly</u> and <u>https://warp.ly/keyboard-payments</u> Contact at info@warp.ly

About Mobideals

Mobideals is a fintech that provides value-added services to merchants in the GCC out of its offices in DIFC in Dubai. The company has been developing digital coupon solutions that can be managed entirely by merchants via a SaaS platform, in addition to customer engagement mobile applications.

Maria Patsi, Warply COO Warply info@warp.ly Visit us on social media: Facebook LinkedIn

This press release can be viewed online at: https://www.einpresswire.com/article/539107107

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information. © 1995-2021 IPD Group, Inc. All Right Reserved.