

Mortgage Broker Mississauga Provides Exceptional Customer Service to Clients in Peel Region

Peel Mortgage Broker Mississauga is a mortgage brokerage specializing in mortgage financing in Mississauga, Brampton & Caledon with exceptional customer service

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Mississauga: [Peel Mortgage Broker Mississauga](#) is breaking the mold by giving the power of choice back to consumers with less jargon, more transparency, and even more options to choose from Mortgage Lenders as they shop for the right home loan. With operations in all 3 cities of Peel region - Mississauga, Brampton & Caledon, Peel Mortgage Broker's unique mortgage brokerage model is the first of its kind in the Peel Region. Created to disrupt the mortgage industry, they are designed to connect loan originators, Consumers and real estate agents to provide a seamless, personalized experience and one-stop shop solution.

A home mortgage remains the biggest financial transaction of most people's lives. For many it is also the most frustrating and lengthy financial transaction they'll ever endure. Recently, a study conducted by McKinsey surveyed more than 1,200 residential mortgage customers to better understand their experiences and how banks



and non-banks can deploy technologies to improve those experiences. Only 42 to 67 percent of borrowers say they are satisfied with the mortgage process, and banks fared worse than non-banks, lagging by about 20 to 30 percent. This and through their personal experiences it was clear that customer service was of paramount importance for any Mortgage business to success in this taxing time.

Commitment to Customer Service

Exceptional customer service has been the foundation of Peel Mortgage Broker since it was founded in 2018. Respecting, listening, and helping clients is what they have based every aspect of the business upon. Today, Peel Mortgage Broker has grown into the regional leader of customer service for the mortgage business. "Price is not always king; customer experience is a real differentiator" said Patrick, Mortgage Broker of Peel Mortgage Broker, "Speed, customer service and getting things right the first time are critical battle zones to differentiate and win in Mortgage. Combine that with a team of professionals that are truly the best in the business, who work together to find solutions to make our clients experience the very best we possibly can, and you have a recipe for service excellence."

Important factors for great customer service in Mortgage industry are:

- Clarity about the entire process, start to end
- Entire packages and services that apply to your financial situation are presented
- Being responsive to the needs of clients
- Guide customers through application forms
- Loan officers to ensure the loan program, rates, and terms are fully understood by the customer
- Loan team has to directly be in contact with the customers
- Again, good communication is paramount with a mortgage company

The Peel [Mortgage Broker Mississauga](#) Advantage

In short, Peel Mortgage Broker provides honest, unbiased advice, and listens to the needs and goals of each individual client to maximize their potential for overall wealth. "Think of us as the financial planners for the mortgage business – stock markets go up and down, and the companies behind the stocks change over time. The mortgage business is no different: rates go up and down, and the policies and features of the banks and lenders change over time. We ensure our clients have the best mortgage for their situation throughout the entire life of their mortgage supported by a strategy that matches their goals and risk tolerance. This is a service the bank simply cannot offer." said Patrick Carroll.

About Peel Mortgage Broker Mississauga

"Peel Mortgage Broker Mississauga is a mortgage brokerage that specializes in mortgage financing in Mississauga. Our team of Mississauga Mortgage Brokers & Agents have simplified

the mortgage rate-hunting process for hundreds of HomeOwners, helping them secure hundreds of millions in home financing, & the best mortgage rates in Mississauga & Oakville, and other competitive housing markets in the Peel region. We have access to over 50+ lenders, Private lenders & credit unions, allowing our mortgage agents to leverage the best offer from every lender. With a sterling reputation as a trusted Mortgage Brokerage in Mississauga, we regularly secure low mortgage rates exclusively through our shortlist of lenders.

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