

# BidPrime Announces New Integration with Salesforce CRM

AUSTIN, TX, UNITED STATES, May 4, 2021 /EINPresswire.com/ -- BidPrime Inc. today announced that it has successfully completed a new integration with Salesforce CRM. This powerful connection enables customers to export key bid details from opportunities posted within BidPrime's User Interface directly to their Salesforce CRM, with one click functionality. The exported fields are highly customizable for each user as designated by the Salesforce Administrator.



BidPrime's integration with Salesforce CRM enables enrolled customers to export the following fields:



BidPrime has many large enterprise organization customers who are also customers of Salesforce."

*Stephen Hetzel, Chief Operating Officer*

[Opportunity or Lead](#)

- Bid Title
- State / Region
- Reference Number
- Issue Date
- Expire Date
- Link to Bid

Links to download bid Docs on Demand

Agency Contact

Agency Contact Email

Agency Contact Phone

Agency Postal Code

Agency City

Other key details that are relevant to each contract opportunity

According to Stephen Hetzel, BidPrime's COO, the company has already successfully onboarded a number of large enterprise customers who are currently enrolled in the Expert Access Plan, a pilot of BidPrime's Premium Data Services. Hetzel added that "BidPrime has many large enterprise organization customers who are also customers of Salesforce."

Josh Schwartzbeck, BidPrime's CTO, oversaw the integration of the platform. Schwartzbeck said that "It was very important for us to match the ease and simplicity that accompanies the user experience for our customers in this integration. With only a single click of a button, all of the information collected and stored on BidPrime is seamlessly exported to a user's Salesforce CRM. This includes additional information such as links to [valuable bid documents](#), agency contact data, and other helpful procurement data."

This release is a part of BidPrime's new enhanced suite of Premium Data Services that accompany its existing array of comprehensive bid and analytic products. As part of this new platform, customers receive direct access to bids using bid Docs on Demand, Dedicated Account Managers, extensive customization, and more.

For more information on BidPrime, [visit bidprime.com](https://www.bidprime.com) or call toll-free (888) 808-5356.

#### ABOUT BIDPRIME

BidPrime is an Austin-based technology company providing a database of comprehensive bid/RFP solicitations, purchasing intelligence, and analytical research support.

Bill Culhane

BidPrime

+1 888-808-5356 ext. 3

[bculhane@bidprime.com](mailto:bculhane@bidprime.com)

Visit us on social media:

[Facebook](#)

[Twitter](#)

[LinkedIn](#)

---

This press release can be viewed online at: <https://www.einpresswire.com/article/540124365>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2021 IPD Group, Inc. All Right Reserved.