

Regional Growth for Bay Capital Mortgage Corporation

Monty Nelson brings experience and leadership to the Mid-Atlantic & Southeast regions

ANNAPOLIS, MD, UNITED STATES, July 22, 2021 /EINPresswire.com/ -- [Bay Capital Mortgage Corporation](#) continues its growth initiative by announcing the addition of Monty Nelson to the Bay Capital Mortgage family. Monty will serve as Chief Production Officer and will be instrumental in Bay Capital's presence in the Virginia region through the Carolinas.

"We are thrilled to add Monty to our senior management team" said Tim Gough, CEO of Bay Capital. "Monty's extensive retail mortgage experience and business development skills will augment our expansion along the southeastern seaboard and develop strategic alliances in key markets".

From Monty, "After speaking with the Executives at Bay Capital Mortgage it was clear to me that their culture was tailored to exceed the expectations of the both the borrower and sales team. Leo, Tim, and Dan have discovered the recipe that enables Bay Capital Mortgage to offer extremely competitive interest rates coupled with one of the most aggressive compensation packages in the industry. This formula will certainly give us the tools to meet the needs of solid producers in the industry."

In support of Bay Capital's priority of serving homeowners all throughout the Mid-Atlantic Region, having local experience is a key factor for providing outstanding customer service. The



Monty Nelson joins Bay Capital Mortgage as Chief Production Officer.



BAY CAPITAL
MORTGAGE CORP.
SINCE 1994

Bay Capital Mortgage Corp. is based in Annapolis, Maryland.



We are thrilled to add Monty to our senior management team. Monty's extensive retail mortgage experience and business development skills will augment our expansion along the southeastern seaboard."

Tim Gough, CEO

experience and resources of Bay Capital Mortgage paired with Monty's professional experience will certainly serve the community well; his strengths include: leading growth initiatives, helping originators exceed their goals, and having an excitement and passion for the industry.

About Monty:

-30 years of experience, starting in the mortgage industry in 1991 with Weyerhaeuser Mortgage as an originator.

-Recruited by George Mason Mortgage in 1997 as a producing Branch Manager.

-Originated for 22 years before moving into executive

management.

-In 2013, promoted to Senior Vice President of Business Development, Virginia and was tasked with leading the growth of George Mason Mortgage into Southern Virginia and the Carolinas.

This leadership generated approximately \$1 billion dollars in growth in just one (1) year.

-Upon his departure from George Mason Mortgage, Monty held the position of Executive Vice-President VP, Chief Production Officer.

-Married and resides in the suburbs of Richmond, Virginia.

About Bay Capital Mortgage

Founded in 1994, Bay Capital Mortgage Corp. is a full service, independent mortgage banking company licensed Maryland, Virginia, District of Columbia, Delaware, Virginia, West Virginia, North Carolina, South Carolina, Georgia, and Florida headquartered in Annapolis, Maryland. Annual originations exceed \$1 billion in production.

Visit the website at www.BayCapitalMortgage.com and stay connected on social media.

[Facebook: @baycapitalmtg](#) and [LinkedIn: Bay Capital Mortgage Corporation](#)

Brian Hoek

Pinstripes Media, LLC

+1 301-787-3743

brian@pinstripesmedia.com

Visit us on social media:

[Facebook](#)

[Twitter](#)

[LinkedIn](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/546877957>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable

in today's world. Please see our Editorial Guidelines for more information.

© 1995-2021 IPD Group, Inc. All Right Reserved.