

Postbox Consultancy Services developed an email deliverability checklist to improve email marketing performance

Email deliverability is a continuous journey. You can not improve or achieve good results from your email campaigns over night.

BHOPAL, INDIA, July 22, 2021

/EINPresswire.com/ -- Many times

Postbox Consultancy Services is approached by clients who are up for a big product launch or a big event. They parked email marketing as something to be picked in final stage. Now when the big day is only a few weeks away they quickly sign up for an email marketing service and start testing out their campaigns, only to realise its not working and emails go to spam even for very small volume.

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We always recommend my clients to keep their email marketing running continuously through out the year so that it can be easily scaled when required.
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Postbox Consultancy Services



Email low open rates

Resolve your
email
marketing
problems

Improve on low open rates with this checklist

I always recommend my clients to keep their email marketing running continuously through out the year so that it can be easily scaled when required. Maintaining a healthy email platform, a healthy IP and domain reputation and an engaged audience is a continuous journey.

Here we have developed a [email deliverability checklist](#) which can be used to make sure the success of your email marketing campaigns.

What is email deliverability and how is it different from email delivery : Email delivery and email deliverability are two different concepts. Email delivery is only about delivering the emails to the recipients weather inbox, spam or any other tab, while email deliverability is defined as percentage of your emails which are meaningfully delivered to the inbox of your recipients.

Email Looks (design, content, header, footer):

- My subject line does not have any pushy words and no words like lottery, prize, fortune, etc
- My email content does not have any [spammy words](#)
- I made sure correct image / text ratio in email
- All images have ALT text.
- Campaign has all valid links and does not use any URL which has been flagged as fraudulent
- I have not used an URL shortener for the links. You can find the most abused URL shorteners at <http://www.surbl.org/tld>
- My campaign has an unsubscribe link in the email footer.
- My campaign has a physical address in the email footer.
- I included links to my social media and privacy policy in the footer of my emails
- My email has list-unsubscribe header in it
- I have checked my content for total number of links and its within recommended range
- From name, subject line and body content added to the campaign
- Campaign has a plain text version
- Campaign has same version in HTML and plain text
- HTML is not broken
- Email size is preferably between 15kb to 100 kb (recommended)
- Campaign does not have any unsafe or binary attachments
- Campaign is not image only
- Email design is responsive on all devices
- Campaign HTML does not have any unsupported tag
- Campaign has minimal JavaScript
- I made sure campaign does not have any iframe (instead use link to the content you want to embed)
- I have not used any flash in my email and alternatively used only GIFs
- I have not embedded any forms in my email which need java script to submit the information
- I have not used any rich media content (HTML5) in my campaign
- I have checked my grammar and spellings (reference)
- My email is well written and does not give impression of a phishing email (reference)



- I have not used big fonts and flashy colours and a lot of Exclamations !!!!! and \$\$\$\$\$\$
- I have not used phishing phrases
- I have made sure my reply-to and from email address are correct

Domain Reputation:

- My domain's reputation is good in google postmaster and domain is not blacklisted anywhere
- My email list is not purchased.
- I have my feedback loop processing in place
- I have hard bounce processing in place
- I do not have too high number of abandoned emails in my list
- I do not have spam traps in my email list
- I do not use free email addresses as a From email address
- My sending domain has a valid website or at-least it has a simple landing page or redirected to parent domain
- I maintain a consistent email volume
- My SPF , DKIM, DMARC, rDNS are properly set and pass/align as required
- I am not sending my campaigns using 'via domain' as provided by few ESPs
- My domain is not very new and I have not purchased a dropped domain
- I am not sending very high volume on a new domain
- I do not change email sending domains too frequently
- My domain's whois record is public
- My domain's website has a privacy policy
- My social media handles links given on my website and my social media has some traction
- My domain was never used for any phishing attacks
- My website is being indexed by Google and Bing
- My domain has some authority/trust level on internet with active back-links

Engagement:

- I have cleaned my email list and list quality is good
- My email list is opted-in (preferably double opted-in)
- I checked my subject lines for best practices (length, urgency, special characters, no all CAPS etc)
- I occasionally ask users to add/mark my email address in address book/safe sender list.
- My email lists are segmented (does not send all emails to all subscribers).
- I send campaigns at the right time (time zone + likeness to open at a particular time).

Mailboxes:

- My domain has required email boxes (abuse@ postmaster@ fbl@) and a valid mail exchanger (MX) record for domain
- I have mailboxes for my From, Reply-To, Return-Path email addresses
- I have (preferably) same From and Reply-To email address

IP/Infrastructure Reputation:

- I have analysed my email volume and accordingly selected dedicated/shared IPs
- I don't change IPs frequently
- I have warmed up my IP addresses
- My sending IPs are not blacklisted
- My sending IPs are TLS authenticated
- My IPs are sending consistent email volume
- My IPs are never used for phishing attacks

Your [Email Deliverability Manager](#)

Sandeep Saxena

Postbox Consultancy Services (OPC) private limited

+91 63611 39611

[email us here](#)

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