

Demand for ballistic rated security booths/tower observation booths /border protection booths continue to outpace supply

Supply/labor shortages hit security ballistic rated booths/tower observation booths industry. Steel shortages & labor are causing headaches for manufacturers.

MARLBORO, NEW JERSEY, UNITED STATES, September 22, 2021 /EINPresswire.com/ -- In the new COVID world, terrorism, drug dealing and general gang violence is thriving. The ports, border crossings and airports are witnessing security forces pressed to their limits. The desire of millions of people in poverty-stricken war-torn countries, to gain entry into the USA continues to grow while the ability to have an orderly process continues to shrink.



Ballistic Rated Security Booth

All of the above and more, make the need for modular factory built ballistic rated security

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The desire of millions of people in poverty-stricken war-torn countries, to gain entry into the USA continues to grow while the ability to have an orderly process continues to shrink." *Mickey Rosenberg* booths, tower observation booths and border protection access control booths extremely important.

The manufacturers of these modular products hear the same questions every day. "When get I get delivery? How many are available? Are there any other similar products available?"

The various military agencies from the USA and overseas are flocking to the Global Security Exchange (GSX) Conference at The Orange County Convention Center in

Orlando, Florida September 27th -29th, to get the answers they need to solve their mission of protecting their citizens. Many of them will be speaking with the Steve Grzesik, Panel Built Sales Manager and his sales team at the Panel Built (BOOTH 606). This particular firm has a consistent 26year track record of delivering what is promised. Giving straight answers to their customers is a breath of fresh air in an environment where startup companies are at times tempted to exaggerate availability and delivery times.

The global need for these products can not be swept under the carpet. The USA ingenuity with firms like Panel Built will always rise to the task and meet their customers needs working side by side with our government and our suppliers.

Mickey Rosenberg, a veteran security products expert who represents the US leading security manufacturers will be at the Global Security Exchange (GSX) Conference on Tuesday, September 28th. He can be reached at 732-491-5120 or

mrosenberg@mrsecuresales.com (Ask for him at the Panel Built BOOTH 606)

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Guard Towers



Ballistic Rated Building

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