

Gupshup acquires leading RCS platform, Dotgo

Acquisition propels Gupshup into global leadership in RCS solidifying its IP-based conversational messaging platform and accelerating growth in Africa

SAN FRANCISCO, CA, USA, September 23, 2021 /EINPresswire.com/ -- Gupshup, the leader in conversational messaging, today announced that it has acquired New Jersey based Dotgo. Dotgo is the global industry leader in RCS business messaging (RBM), with



award-winning technologies such as the <u>RichOTP</u>[®], RichSMS[™], <u>Bot Store</u>[®], and Dotgo <u>MaaP</u> (Messaging as a Platform) that foster the growth of RCS Business Messaging. A strong partner of Google, Mavenir, Synchronoss, Vodafone, and Orange, Dotgo manages RBM in several markets, and operates the world's largest RBM Hub with global connectivity to RCS users across the world.



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Dr. Inderpal Singh Mumick, co-founder and CEO of Dotgo

Dotgo is uniquely positioned to help brands integrate, with simple APIs, the RCS channel into their customer communications, whether for sales, support, services, or other business processes.

Dotgo, powered by a founding team with a rich history of tech innovation, is a Cohort 6 graduate of the IIT Startups accelerator. Dotgo grew rapidly in 2021 as RCS gained traction in North America, Europe, India, Brazil, and Nigeria. Dotgo's MaaP, offered in partnership with, and pre-integrated with, Google Jibe platform, has been

selected to operate RCS business messaging at several mobile network operators. Dotgo has been a leading contributor at the Mobile Ecosystem Forum and GSMA in defining standards and processes for RCS Business Messaging.

Dotgo will significantly strengthen Gupshup's conversational messaging platform that enables businesses and developers to build rich customer experiences. Gupshup also plans to leverage Dotgo's strong experience and presence in Africa to expand there.

"Conversational experiences are becoming the key to business-customer interactions, and the RCS messaging channel is a critical enabler," said Beerud Sheth, co-founder and CEO, Gupshup. "Dotgo's product innovation, market traction and thought leadership in the RCS ecosystem is truly impressive. Together, we'll be able to offer a broader range of conversational messaging solutions to businesses and developers. We are excited to welcome them to the Gupshup family."

Dr. Inderpal Singh Mumick, co-founder and CEO of Dotgo said "RCS business messaging is destined to change the way businesses communicate with their customers. We started Dotgo to create APIs that make it easy for brands and other players in the ecosystem to adopt RCS, while taking care of and hiding all the backend complexity from our customers. With the addition of RCS, Gupshup will undoubtedly be the strongest IP messaging company, and thus helps us accelerate our mission."

Johanna Kollar, Partnerships Lead, Communication Products, Google said "We congratulate Dotgo and Gupshup on this acquisition. We have worked closely with Dotgo and are very impressed by the quality of their products and services. We look forward to growing our relationship as the Dotgo team becomes a part of Gupshup."

"The Dotgo team members were visionaries in recognizing the potential of RCS at a time when it had little adoption. We congratulate them on building industry leading products that are being adopted by customers across the world, just as RCS is taking off. Their bet proved prescient and combining with an exceptional company like Gupshup will create a far stronger value proposition in the market", said Naren Gupta, Managing Director, Nexus Venture Partners.

RCS will be a key messaging channel in Gupshup's Conversational Messaging Platform, supplementing 30 other messaging channels available to customers via Gupshup's Single API for messaging. RCS, a part of the 5G standard, is the next generation of SMS that includes pictures, audio, video, and presence, combined with enhanced security and encryption. RCS messages are delivered to native messaging apps such as Google Messages and Samsung Messages on Android phones. RCS Business Messaging uses the rich and interactive features of RCS to enable branded and secure business messaging. RCS is available globally with over 600M monthly active users, including about 20% of India's smartphone users.

About Dotgo

Dotgo[®], a global leader in RCS, is building the APIs and cloud platforms needed in a world where every business must have a presence inside messaging apps, just as they have web sites and smartphone apps. Dotgo's APIs and services enable brands and developers to build conversational experiences that transform customer interactions, and help mobile operators to launch, manage, and monetize RCS business messaging. Dotgo is the provider of the Dotgo Bot

Store®, world's first and largest directory of RCS and WhatsApp bots, Dotgo MaaP, RichOTP®, RichSMS™, and the RBM Hub. Dotgo is a Google partner, a WhatsApp Business Solution Provider, and a member of the Mobile Ecosystem Forum. For more information, visit www.dotgo.com. Bot Store, Dotgo, and RichOTP are registered trademarks of Dotgo Systems Inc. in USA and other jurisdictions.

About Gupshup

Gupshup enables better customer engagement through conversational messaging. Gupshup is the leading conversational messaging platform, powering over 6 billion messages per month. Across verticals, thousands of large and small businesses in emerging markets use Gupshup to build conversational experiences across marketing, sales and support. Gupshup's carrier-grade platform provides a single messaging API for 30+ channels, a rich conversational experience-building tool kit for any use case and a network of emerging market partnerships across messaging channels, device manufacturers, ISVs and operators. With Gupshup, businesses have made conversations an integral part of their customer engagement success. Gupshup is present in India, LATAM, South East Asia, Middle East, Eastern Europe, Africa and the United States. Visit www.gupshup.io. Converse with the Gupshup bot.

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