

## IGY ACQUIRES FAIRPORT YACHT SUPPORT & LAUNCHES IGY TRIDENT, A GLOBAL YACHT MANAGEMENT & DESTINATION MEMBERSHIP PROGRAM

Combination redefines the yacht ownership experience, enabling IGY to deliver more impactful and integrated yacht services

FORT LAUDERDALE, FLORIDA, UNITED STATES, October 21, 2021 /EINPresswire.com/ -- Island Global Yachting ("IGY") has acquired a controlling interest in Fairport Yacht Support ("Fairport"), an industry leading yacht management company



providing an array of essential asset management services for yacht owners. The combination of IGY and Fairport creates the only full-service solution for superyacht owners worldwide.

Together with Fairport, IGY's suite of services includes yacht financial administration, crew



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Tom Mukamal, CEO IGY

Marinas

management, operations and technical oversight, safety, security and regulatory compliance services, insurance administration, and health and wellness solutions, in addition to global dockage, fuel and concierge services. Fairport will remain under the leadership of Graeme Lord, who founded Fairport in 2011 and will continue to be a significant shareholder.

"The IGY team is thrilled to be working with Fairport to deliver a significantly expanded scope of services that enhance the yacht ownership experience," stated Tom

Mukamal, IGY's CEO. "We are impressed by Fairport's deep and longstanding client relationships with so many of the world's top superyachts," remarked Evan Wien, IGY's Vice President of Corporate Development. "Fairport's mission is to make yacht ownership safe, easy and fun,

which aligns perfectly with our objective to provide the best possible marina experience across our 22 destinations worldwide," added Mr. Wien.

The union enables IGY to deliver more impactful and integrated yacht services. "Together we are redefining the yacht ownership experience," said Mr. Lord. "By aligning with IGY we are able to support our superyacht clients with worldwide touchpoints across IGY's five-star service level marina network and provide preferential access to dockage, fuel and concierge services, as well as several innovative benefits we are working on together. Our goal is to be the one-stop shop serving owners to enjoy their yacht to the fullest."

In the coming months, IGY is launching <u>IGY TRIDENT</u>, a first-of-its kind, next generation membership designed to materially improve the experience of superyacht ownership. TRIDENT members enjoy a wide range of highly exclusive benefits covering global dockage, fuel bunkering, yacht management, crew placement and training, insurance, health and wellness, private aviation, and lifestyle events and experiences. To learn more about IGY TRIDENT, please visit igytrident.com.

## **About Fairport Yacht Support**

Fairport Yacht Support's philosophy is simple: for owners to enjoy their yacht to the fullest. Fairport's team of experts have extensive experience in industry safety standards, regulatory compliance, operations management, technical logistics and financial administration. Fairport is certified in the International Safety Management (ISM) Code and the Passenger Yacht Code (PYC). Fairport was established in 2011 to support owners and owners' family offices in managing all the safety, technical, and administrative aspects of luxury yachting.

## **About Island Global Yachting**

IGY's worldwide network of properties has set luxury standards for service and quality in nautical tourism. IGY has the only global portfolio of premium yachting destinations, serving over 8,000 annual customers at 22 marinas in 13 countries. IGY's unprecedented collection of marinas in the U.S., Caribbean, Europe, and Latin America caters to a variety of vessel types as well as serves as the exclusive home port for many of the world's largest superyachts. Follow IGY on Facebook at <a href="https://www.Facebook.com/IGYMarinas">www.Facebook.com/IGYMarinas</a> or Twitter and Instagram @IGYMarinas. Discover the network of IGY at <a href="https://www.IGYMarinas.com">www.IGYMarinas.com</a>.

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