

Explosive Night for OPPORTUNI at Dynamites Awards

UNITED KINGDOM, November 12, 2021 /EINPresswire.com/ -- Named one of the most disruptive startups in the UK right now in the Startups 100 list, OPPORTUNI has seen phenomenal growth since its inception in March 2020, and last night, OPPORTUNI, known for its innovative contracting platforms has been awarded Innovator of the Year, sponsored by Sage at the Dynamites Awards 2021.

Now in their eighth year, and organised by North East tech network Dynamo, the Dynamites, are the region's most highly anticipated IT and Tech awards, showcasing the region's hotbed of talent.



Tim Ward, CEO at OPPORTUNI, receiving Innovator of the Year Award at Dynamites 2021

OPPORTUNI, is a SaaS (Software as a Service) business that aims to transform the world of procurement, bids and tenders, enabling SME's seeking new growth to match with and win public sector contracts. Launched just 10 days before the first UK lockdown, OPPORTUNI has experienced substantial growth and is on track to become the first billion-dollar business in Tees Valley, despite a global pandemic – achieving over 500% growth over the last six months.

After the hugely successful launch last year, the tender 'match-maker' OPPORTUNI has helped businesses across the UK win over £400m worth of public sector contracts, with this number rising by the day. The tech leaders now have their sights set on continuing to underpin the success of SMEs across the UK as well as expanding their operations in the US and Canada to encourage more companies primed for growth to seize their OPPORTUNI.

Tim Ward, OPPORTUNI Co-Founder and CEO, said:

"We are absolutely thrilled to be awarded Innovator of the Year at the Dynamites Awards 2021 and to have our company acknowledged alongside so many other worthy nominees. It is

fantastic to see the infusion of tech talent and the explosion of growth opportunities in the region.

“We are determined at OPPORTUNI to keep breaking down barriers for SMEs, assisting them to win life-changing contracts and ultimately contribute to the economy to aid post-pandemic growth. Now is the time to embrace the momentum of progression, technological advancement and daring which is so prevalent right now.”

Based in Teesside, the fast-growing start-up aims to transform the world of procurement, bids and tenders, enabling SMEs seeking new growth to match with, and win, public sector contracts. The platform helps to source and scope relevant tenders using smart matching Artificial Intelligence and Machine Learning algorithms - supporting SMEs every step of the way to uncover relevant and winnable contracts.

To follow the business growth journey and find out more, visit: opportuni.co.uk

For more information and interview opportunities, please contact Aimee Philipson - aimee@narrativecommunications.co.uk or call 07920 093 375

ABOUT OPPORTUNI

www.opportuni.co.uk

At its core, OPPORTUNI's mission to break down the barriers of public sector tenders to give every business, no matter their size, or who they are, equal access to bidding on business-transforming public sector contracts.

Launched just 10 days before the first UK lockdown, OPPORTUNI has defied the odds, experiencing substantial growth and is on track to become the first billion-dollar business in Tees Valley - despite a global pandemic - achieving over 500% growth over the last six months.

The tender 'match-maker' has helped businesses across the UK win over £400m worth of public sector contracts in 2021 so far, and this number is rising by the day.

In a recent independent shortlist, OPPORTUNI was the only start-up from the North East to feature in the Startups 100 list of most disruptive companies in the UK right now - a list that previously identified brands including Revolut, Deliveroo, HelloFresh and Bulb.

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