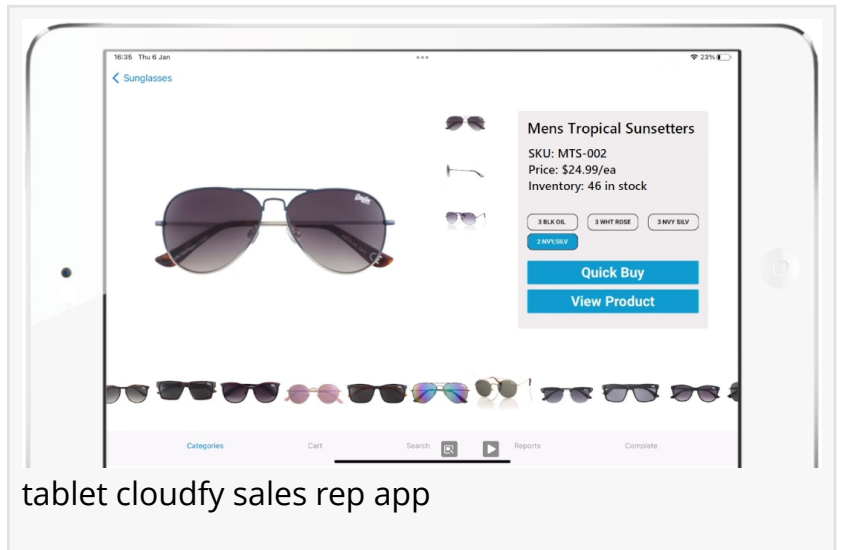


B2B Ecommerce leader Cloudfy launches new digital sales rep ordering app

Cloudfy, have launched a sales rep ordering app to empower field sales teams with on-the-go ordering features for customer visits and conventions.

SOUTH ORANGE, NJ, UNITED STATES, January 27, 2022 /EINPresswire.com/ -- [Cloudfy, leaders in b2b ecommerce software](#), have launched a [sales rep ordering app](#) to empower field sales teams with on-the-go ordering features for customer visits and conventions.



tablet cloudfy sales rep app

This new native mobile app for wholesalers and distributors makes it easier than ever for sales teams to close in-person deals by providing up-to-date information on products, inventory levels and customer account details. Generate quotes, capture orders and sign-up new customers right on the spot without any paperwork.

“

the new sales rep app helps companies to streamline ordering, reduce errors, shorten fulfillment time, improve communication, reduce data entry, and ultimately close more deals in less time.”

Rob Williams

With the help of the new app, sales reps can present prospects with a high-def brochure of their latest and greatest products and get real-time insight into what's available for immediate purchase.

Companies can eliminate the need for printed catalogs and paper orders forms from their logistical checklist. Plus, sales reps can access their customer records right on the spot.

Additionally, salespeople can make the most of their customers interactions by accessing critical client details from the road - data points include customer records, customer notes, order history, recently viewed products and more.

Rob Williams, CEO of Cloudfy says “We're extremely excited to provide this new tool to empower a sales team with all the key data they need to make the most of their in-person customer

interactions. Thanks to Cloudfy's ability to [integrate our B2B ecommerce tools with popular ERP systems](#), we can surface all the pertinent details a salesperson needs in the field, like customer profiles, order history, custom catalogs and a lot more."

"Additionally, the new sales rep app helps companies to streamline ordering, reduce errors, expedite on-boarding, shorten fulfillment time, improve communication, reduce data entry, and ultimately close more deals in less time."

To view more details about Cloudfy's new sales rep ordering app, visit <https://www.cloudfy.com/platform/products/b2b-sales-rep-app/>. If you'd like to request a complimentary demo, please visit <https://www.cloudfy.com/contact/>.

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