

## The Importance of Data Analytics for Businesses Announced by Ronn Torossian

NEW YORK, NY, UNITED STATES, April 1, 2022 /EINPresswire.com/ -- Ronn Torossian who founded <u>5WPR</u> says it's estimated that nearly 3 billion people are going to have Facebook accounts by the end of the year, and Instagram is already being used by nearly 2 billion people. Social media has become a tool for finding new products that companies are promoting. On social media, consumers can react to the latest products, engage with each other or brands, or talk about businesses. Companies should use all data generated during these interactions on social media. That's why it's so important for businesses to use data analysis software such as Google Analytics. Those tools can tell companies which accounts their followers are following, what content they're engaging with, and more. All of that information is important for companies to learn more about the demographics and psychographics of their target audience, which can help them make better business decisions.

## **Audience Insights**

Data analytics can help companies figure out what is and isn't important to their target audiences. Through insights from data analysis, companies can create better buying profiles for their most important audiences. Additionally, this type of information can help companies change direction or strategies. The insights that data analytics tools provide range from the age or gender of consumers, to where they get their information and news. Knowing more about the audience can help companies create promotional campaigns that center on the needs of the consumers. This helps companies nurture the relationships they have with their consumers and build stronger brand loyalty.

## Content

Insights that companies can get from data analytics platforms can help them create new and engaging content that aligns with the company's values and mission statement and that increases the desire of consumers to learn more about the business. Data can help companies create more engaging content for their followers and can help them better understand what strategies are and aren't working with their target audiences.

## Competitors

Regardless of industry, every business is trying to get a market advantage by getting ahead of their competitors. When a company can properly use data analytics tools to get a better understanding of their target audience, it's able to narrow the audience demographic and compare it to the competitors'--this helps figure out which strategies can deliver it a business

advantage. There are plenty of different data analytics tools that can help companies improve their most valuable metrics, aside from Google Analytics. Platforms like Hubspot and Social Blade are also important. They can show different types of data to companies, such as the different likes and comments a company's account has received from followers. The platform also grades the company's content based on the average amount of likes and comments that each piece of content receives.

When companies use analytics to evaluate their communication strategies, they learn more about their target audiences. This information can help companies build better business goals, achieve those goals, and become more successful in the market.

Ronn Torossian founded 5WPR, a leading PR agency.

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