

# DZS Partners with EPS Global to Accelerate Next Generation Access Infrastructure Adoption in EMEA and Asia

*Combination of leading technology and logistics will address unique challenges of national & regional operators seeking to leverage broadband stimulus programs*

HANNOVER, GERMANY, May 25, 2022 /EINPresswire.com/ -- [DZS](#) (Nasdaq: DZSI), a global leader in access networking infrastructure, service assurance and consumer experience software solutions, today announced a value-added distribution partnership with [EPS Global](#), an award-winning leading distributor of specialized IT components. The agreement, which

focuses on accelerating the adoption of next generation access infrastructure in Europe, the Middle East, Africa (EMEA) and Asia, brings together the leading-edge broadband access technology from DZS and matches it with the renowned local support, logistics management and

“

EPS Global is a world-class distribution partner, we are thrilled to support them as they deliver a differentiated experience to customers, offering high-quality products to transform their networks.”

*Tim Mendoza, VP of Global Channel Sales at DZS*



DZS Partners with EPS Global to Accelerate Next Generation Access Infrastructure Adoption in EMEA and Asia

technical expertise of EPS Global. Through this agreement, DZS will become one of EPS Global’s key fiber broadband connectivity vendors enabling this innovative distributor to provide its customers with world-class [DZS Xcelerate](#) solutions, including software-defined Passive Optical Networks (PON) infrastructure as well as powerful in-home WiFi solutions. DZS will be discussing this and all other company news, developments and solutions at the FTTH Conference 2022, the world’s largest fiber summit taking place in Vienna on May 23-25, Halle B, at stand P01.

“Service Providers need to accelerate their networks fast to meet demands in connectivity, and we see DZS as a key

partner to address this broadband access opportunity,” said Colin Lynch, CEO and Co-Founder of

EPS Global. "With their leading DZS Velocity Broadband Connectivity and DZS Helix Connected Home & Business solutions, our customers will be able to provide their own subscribers with the ultimate high-speed, immersive and virtual experiences, whether at work, home or at school. DZS solutions are especially suited for the significant broadband stimulus opportunities in Europe – including the £5.5 billion Project Gigabit in the United Kingdom, the €24 billion France Very High Speed Plan (PFTHD) and the €14 billion Federal Ministry for Digital and Transport (BMVI) in Germany – and to support service providers in Africa where we are seeing significant broadband buildout."

Through the partnership, EPS Global will offer its service provider customers access to the full lineup of DZS Broadband Connectivity infrastructure and Connected Home & Business solutions.

"EPS Global is a world-class distribution partner and we are thrilled to collaborate and support EPS Global as they deliver a differentiated sales experience to their customers, offering high-quality products that can transform their network performance and transform their customer's in-home broadband experience," said Tim Mendoza, Vice President of Global Channel Sales at DZS. "We look forward to working with EPS Global to meet the evolving needs of national and regional service provider customers across EMEA and appreciate the synergies between our two companies in driving emerging broadband applications enabled by fiber."

EPS Global was founded in 1999 in Dublin, Ireland and currently has 430+ staff in 28 global locations in 16 countries across Europe, Asia and the Americas. With regional distribution hubs



(L – R) John Lynch, EPS Global Sales Director EMEA, Tim Mendoza, DZS VP of Global Channel Sales, Mark Downey, EPS Global Head of Sales Northern Europe & Africa, Alberto Encinas, DZS Regional VP Europe Channel Sales



DZS & EPS Global EMEA Teams at DZS's VIP Reception during FTTH Conference 2022 in Vienna

worldwide stocking products, lead and transit times are minimized for customers. EPS Global was awarded Top 20 SDN Solution Providers in North America and Top 50 Best Companies to Watch in 2018.

To learn more about DZS, visit <https://www.dzsi.com>.

#### About DZS

DZS Inc. (NSDQ: DZSI) a global leader in access networking infrastructure, service as-surance and consumer experience software solutions.

DZS, the DZS logo, and all DZS product names are trademarks of DZS Inc. Other brand and product names are trademarks of their respective holders. Specifications, products, and/or product names are all subject to change.

Ciara McCarthy

EPS Global

+353 1 803 8918

[email us here](#)

Visit us on social media:

[Twitter](#)

[LinkedIn](#)

[Other](#)

---

This press release can be viewed online at: <https://www.einpresswire.com/article/573811286>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2022 Newsmatics Inc. All Right Reserved.