

Over 100 Robotic Security Solution Orders for \$AITX in the last 45 Days alone: AITX

AITX technology improves the simplicity and economics of patrolling and guard services and allows experienced personnel to focus on more strategic tasks

RENO, NEVADA, UNITED STATES, June 21, 2022 /EINPresswire.com/ -- Over 100 Robotic Security Solution Orders for \$AITX in the last 45 Days alone: Artificial Intelligence Technology Solutions (Stock Symbol: AITX)

AITX technology improves the simplicity and economics of patrolling

and guard services and allows experienced personnel to focus on more strategic tasks



AITX SCOT



Our sales pipeline has significantly more multi-unit opportunities than single unit deals."

Steve Reinharz, CEO of AITX

□Artificial Intelligence and Robotic Solutions for Multiple Applications.

☐New Dealers Signed in the US and Multiple Other Countries.

☐☐EO Releases Publication on the New Economy, Jobs and Automation.

□Blanned Entry Into the \$17.6 Billion Residential Security Market.

□Multiple Unit Order from National Security Personnel Company.

□AITX Nationwide Television Ad Campaign Beginning in Late May.

AITX announced that its wholly owned subsidiary Robotic Assistance Devices, Inc. (RAD) has received the anticipated large order from an authorized dealer, and the order has expanded to 50 RAD devices, adding 13 additional ROSA security robots. This becomes the Company's largest unit order through an authorized dealer. The dealer is identified as DSI Security Services, one of the nation's top security companies with over 4500 employees, and more than \$100 Million in Annual Revenue.

The Company noted that the order quantities now stand at 44 ROSA, units plus 6 AVA autonomous access control devices. The end user is a global leader in the transportation manufacturing industry with a presence in over 60 countries. RAD devices will be used at 5 of the end user's manufacturing, service, and distribution centers. The end user is undergoing a modernization of their entire guarding and security profile.

"Over the course of the past year and a half we've done a lot of business with RAD, and this order indicates that our clients are hungry for cost-effective solutions that do the job," said Eddie Sorrells, Chief Operating Officer and General Counsel at DSI. "We are thrilled to be representing RAD and



AITX AVA



AITX Collage



being out front in taking their products to market," Sorrells concluded.

"We presented to a DSI gathering just a few weeks ago and their reps were very enthusiastic about RAD. They indicated that several big opportunities were on the horizon and ready to pop," said Mark Folmer, president of RAD. "Just about all of their corporate clients are filling the hole created by employment vacancies with automation. I expect that this is just the tip of the

iceberg."

"If you're going to take thirty-seven units, you might as well make it an even fifty," said Steve Reinharz, CEO of AITX and RAD. "Our sales pipeline has significantly more multi-unit opportunities than single unit deals. I think we've moved past the 'fear of being first', and we're well into the 'fear of missing out', especially when RAD can save companies millions of dollars like we're doing with this order from DSI."

About AITX:

Artificial Intelligence Technology Solutions (OTC: AITX) is an innovator in the delivery of artificial intelligence-based solutions that empower organizations to gain new insight, solve complex challenges and fuel new business ideas. Through its next-



generation robotic product offerings, the AITX RAD, RAD-M and RAD-G companies help organizations streamline operations, increase ROI, and strengthen business.

AITX technology improves the simplicity and economics of patrolling and guard services and allows experienced personnel to focus on more strategic tasks. Customers augment the capabilities of existing staffs and gain higher levels of situational awareness, all at drastically reduced cost. AITX solutions are well suited for use in multiple industries such as enterprises, government, transportation, critical infrastructure, education, and healthcare.

Video presentations of AITX advancements in AI and Robotics are available via YouTube. Click here: https://www.youtube.com/c/AITX-RAD/videos.

□AITX Signs 2 New Dealers, Receives Multiple ROSA Order

On May 24th and June 3rd AITX announced it had signed U.S. Secure Ventures (USSV) and USA Security as new authorized dealers and has received orders for ROSA security robots from these new dealers. USSV is a commercial security services provider with offices in Dallas, TX growing from regional leader to a national authority in commercial and integrated security. USA Security is Headquartered in Eden Prairie, MN and supports a variety of industries across the United States.

□ Drder for Security Robots from Romanian Dealer Civitas Group

On May 23rd AITX announced an order from Civitas PSG, one of the largest security companies in Romania for an AVA (Autonomous Verified Access) access control device, and one ROSA (Responsive Observation Security Agent) robotic surveillance unit. This will be first AITX deployment in the European market for AVA, capable of performing all functions of a security guard at a controlled gate of entry.

□AITX Devices Signs First UK Authorized Dealer

On May 18th AITX announced it has signed its first authorized dealer in the United Kingdom and has received an order for a ROSA security robot. Additional details, including the name of the new dealer will be released in the future.

Development of Residential Security Solution

On May 17th AITX announced it expects to launch a product into the rapidly expanding residential security market that is based around its best-selling ROSA solution.

AITX indicated that the development project will utilize technology from its wholly owned subsidiary Robotic Assistance Devices Group (RAD-G), specifically 'RADPACK-mini' which controls the device's power, communications, peripherals and handles much of its analytic processing. The second critical component of the upcoming residential solution is 'RADCam', RAD's integrated camera that features sufficient processing power to drive complex AI analytics.

AITX also confirmed that initial production will be in Q4 of this year, with a limited launch of between 1,000 to 2,500 units expected.

□Multiple Order from Recently Signed Dealer Premier Protective Security

□AITX Nationwide Television Ad Campaign

On May 13th AITX announced it has released its first TV ad to be used in a limited nationwide marketing campaign. The initial spot highlights AITX industry leadership role while drawing specific attention to RAD Light My Way, a personal safety and security solution produced by its wholly owned subsidiary Robotic Assistance Devices (RAD).

For more information on Artificial Intelligence Technology Solutions, Inc. (AITX) visit:

<u>www.aitx.ai</u>, stevereinharz.com, <u>www.radsecurity.com</u> and <u>www.radlightmyway.com</u>

DISCLAIMER: This article is purely for informational purposes and is not a recommendation in any way for buying or selling stocks

Steve Reinharz
Artificial Intelligence Technology Solutions
+1 702-990-3271
email us here
Visit us on social media:
Facebook
Twitter
Other

This press release can be viewed online at: https://www.einpresswire.com/article/577217476

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information. © 1995-2022 Newsmatics Inc. All Right Reserved.