



YOUR HOME SOLD GUARANTEED REALTY CEO RUDY LIRA KUSUMA TO HOST FREE REAL ESTATE WORKSHOPS


ROSEMEAD, CA, UNITED STATES, August 11, 2022 /EINPresswire.com/ -- Leader of one of America's fastest-growing real estate brokerages, [Rudy Lira Kusuma](#), will host a monthly series of real estate workshops to help real estate agents and brokers gain a competitive edge in today's market. Beginning Friday, Aug. 19, the free in-person workshops will be hosted at YHSGR University (8930 Mission Drive, Suite 107, Rosemead, California 91770), and prospective attendees are encouraged to RSVP in advance to secure their seat.

Kusuma, best-selling author who serves as CEO for the billion-dollar [Your Home Sold Guaranteed Realty 10X Group \(YHSGR\)](#), will help agents focus on how to thrive in a changing real estate market. The two-and-a-half hour sessions will teach brokers about advertising in a cost-effective way, carving out their unique niche to stand apart from the competition, course-correcting when faced with unrealistic seller expectations, structuring the best referral offers, and much more.

"Today's real estate industry evolves so quickly, that staying up to date on professional development is a critical key to success," said Kusuma. "After attending one of the upcoming workshops, agents will walk away with a better understanding of how to compete in the market, and work through real-life scenarios that they might encounter in today's world."

The August workshop is the first of five sessions Kusuma will host through the remainder of 2022. The subsequent workshops will take place on Sept. 16, Oct. 21, Nov. 4 and Dec. 2. All sessions begin promptly at 9:30 a.m. and conclude at Noon.

Under Kusuma's leadership, YHSGR has witnessed substantial growth within the past year,



www.YourHomeSoldGuaranteed.com

Your Home Sold Guaranteed Realty Presents

ADVANCED AGENT WORKSHOP

August 16, 2022 | 9AM - 5PM PST
Masonic Lodge - 50 W Duarte Rd, Arcadia, CA 91007

9AM - 12NOON
Do Not Let Your Present Circumstances Dictate Your Future Results
Industry Norms vs. How We Do It
Understanding the 4 Stages in the Real Estate Process
6 Steps to Ultimate Success & The 8 Quantum Leap Principles
USP's and Performance Guarantees That Work
Mastering the Guaranteed Sale Program
The Secret to Successfully Selling: Advanced DISC Training

1:30PM - 3:30PM
The VIP Buyer System, Understanding the Buyer, & the Buying Process
Applying the FIRM Formula
From Ad to Prospect to Appointment
The VIP Buyer Presentation: Demonstrating Value
Increasing the Amount You Make Per Sale
Dealing with Buyer Objections
The Buyer Offer Package & Lifetime Customer System

3:30PM - 5PM
The Ultimate Guide to Working with Sellers & Ditching the Listing Mentality
The Ultimate Seller Benefits Presentation & 10 Tips to a Highly Successful One
Closing Every Seller Every Time
How to Increase Your Commission by 25% or More
YHSGR Listing Sales System
The Ultimate Client Service System

*** Exclusive & Proprietary Training Only for YHSGR Members in Good Standing.

YHSGR OSA Workshop - August 16, 2022

surpassing \$1 billion in real estate deals and expanding to new markets across the country. YHSGR's proven process helps agents generate leads without the dreaded prospecting and cold calling demands that discourage many from joining the industry. Instead, the agency brings in dozens of motivated, high-quality leads every week. This unique method enables all team members to maintain high profitability and unmatched success.

Agents interested in attending can visit www.TopAgentsFreedom.com to RSVP today.

About Your Home Sold Guaranteed Realty 10X Group (YHSGR)

Your Home Sold Guaranteed Realty 10X Group (YHSGR) helps clients buy and sell homes in California. Founded by CEO Rudy Lira Kusuma, YHSGR has sold more than 5,000 homes totaling over \$1 billion in real estate transactions. The company has been ranked as one of INC 5000's Fastest Growing Private Companies in America for five consecutive years, and has received other accolades from the Los Angeles Business Journal, Exelon, and more. For more information, visit www.YourHomeSoldGuaranteed.com

Learn How to Survive the Economic Hurricane and Get VERY Rich in the New Economy ...
... Despite Rising Interest Rates, Out of Control Inflation, Housing Bubble Hysteria and the Declining Stock Market

The Advanced Agent Workshop is Exclusive Only for YHSGR members. If you are interested to attend as a guest, please contact our Growth Advisor Sophie Tong at 626-789-0159

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[Facebook](#)



LEARN HOW TO GROW YOUR BUSINESS IN THIS CHANGING MARKET AND SELL MORE REAL ESTATE IN 2022!

WHAT YOU'LL LEARN...

- Which ads are working best right now
- How to set yourself apart and defend your commission
- What to do if the buyer commission goes away
- How to course-correct unrealistic seller expectations
- How to structure the best referral offer
- How to grow while others are in survival mode, and more...

HOW TO EARN EXTRA \$100K SELLING REAL ESTATE W/ NO COLD CALLING, NO DOOR KNOCKING, AND NO PROSPECTING!

Featuring Billion-Dollar Real Estate Agent RUDY LIRA KUSUMA

Cost: FREE, but Registration is Required!
RSVP your seat today at www.TopAgentsFreedom.com

Friday August 19th
From 9:30AM - 12noon
Door Opens 9AM (Complimentary Breakfast & Coffee)

WHERE?
YHSGR University
8930 Mission Drive, Suite 107
Rosemead, CA 91770

Friday August 19th from 9:30AM - 12Noon



PROVEN STRATEGIES TO GROW YOUR REAL ESTATE BUSINESS IN A MARKET CRASH
(DESPITE OUT OF CONTROL INFLATION, RISING INTEREST RATES, HOUSING BUBBLE HYSTERIA, AND THE DECLINE OF THE STOCK MARKET)

WHAT YOU'LL LEARN...

- Steps You Can (and MUST) Implement Immediately to Market-Proof Your Business
- 3 MARKET FORCES: A Perfect Storm for Real Estate Agents
- How to Thrive the Economic Hurricane: 3 Key Strategies to Get VERY Rich in the New Economy
- How to Target "Must Act Now" Buyers & Sellers Who need to Make a Move Right Now Despite the Falling Market
- The Best Offers to make in the Current Market to Compel Prospects to Respond & Want to Meet With You
- How to Set Yourself Apart from Other Agents to Win the Listing Without Cutting Your Fee

Cost: FREE, but Registration is Required!
RSVP your seat today at www.TopAgentsFreedom.com

Friday September 16th
From 9:30AM - 12noon
Door Opens 9AM (Complimentary Breakfast & Coffee)

WHERE?
YHSGR University
8930 Mission Drive, Suite 107
Rosemead, CA 91770

FEATURING RUDY LIRA KUSUMA
BILLION-DOLLAR REAL ESTATE AGENT

Friday September 16th from 9:30AM - 12Noon

2. The Future of Real Estate

- Expedia
- Travel Agent
- How We, as a Real Estate
- If the machine can do what we do, we are obsolete!

LEARN HOW TO GROW YOUR BUSINESS IN THIS CHANGING MARKET AND SELL MORE REAL ESTATE IN 2022!

LIVE in-person workshop

FEATURING BILLION-DOLLAR REAL ESTATE AGENT

RUDY LIRA KUSUMA

DISCOVER DAY "Sneak Peek Behind The Scene of Millionaire Real Estate Team System"

Generate 3 highly qualified, motivated prospects **EVERY** day consistently and predictably without spending a dime!

Stop making the 3 **HUGE** mistakes that are responsible for 80% of failure

STOP wasting money on advertising that brings **ZERO\$** in return

Properly track your advertising so you know what's working and what's not (Stop doing what's not working, do more of what is and watch your business triple without spending a penny!)

Easily attract the best buyers and sellers by giving them what they really want vs. what most agents think they want (This allows you to **CHOOSE** who you want to work with and discard the time wasters!)

Deliver listing and buyer presentations that don't just get you the client, but position you as the **EXPERT!**

Walk out the door armed with ads and strategies you can use **RIGHT AWAY** to make you **NOW MONEY!**

Friday October 21st from 9:30AM - 12noon

WHERE?
YHSGR University
8930 Mission Drive, Suite 107
Rosemead, CA, 91770

Cost **FREE**, but Registration is Required! RSVP your seat today at www.TopAgentsFreedom.com

Friday October 21st from 9:30AM - 12Noon

LEARN HOW TO GROW YOUR BUSINESS IN THIS CHANGING MARKET AND SELL MORE REAL ESTATE IN 2023

FEATURING
BILLION-DOLLAR REAL ESTATE AGENT

RUDY LIRA KUSUMA

What you'll Learn...

- Which ads are working best right now
- How to set yourself apart and defend your commission
- What to do if the buyer commission goes away
- How to course-correct unrealistic seller expectations
- How to structure the best referral offer
- How to grow while others are in survival mode, and more...

Friday November 4th

From 9:30AM - 12noon
(Door Open Wed
Complimentary
Breakfast & Coffee)

WHERE?
YHSGR University
8930 Mission Drive, Suite 107
Rosemead, CA 91770

REGISTRATION:
Cost: **FREE**,
but Registration is Required!
RSVP your seat today at
www.TopAgentsFreedom.com

WHEN YOU PUT OTHERS FIRST YOU'LL NEVER BE SECOND

Friday November 4th from 9:30AM - 12Noon

This press release can be viewed online at: <https://www.einpresswire.com/article/585593532>

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