

AUTOPYLOT NOW AVAILABLE IN MICROSOFT APPSOURCE

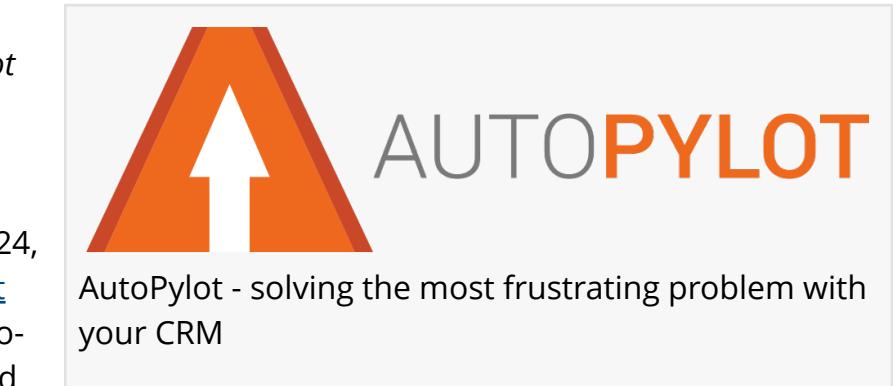
Microsoft Dynamics 365 users can now automate activity logging with AutoPylot while solving for common CRM frustrations

SONOMA, CALIFORNIA, USA, August 24, 2022 /EINPresswire.com/ -- [AutoPylot](#) Technologies Corp., the leader in auto-logging and capturing phone calls and text messages to drive sales productivity, announced today the availability of its AutoPylot D365 Console in the Microsoft AppSource.

“

AutoPylot's ability to automate data input and activity logging acts as a catalyst for users to make the most of the data analysis and insight that D365 CRM offers.”

Alec Mundy, Plus+ Consulting



Companies using Microsoft Dynamics365 can now take advantage of the AutoPylot platform to ease CRM data input frustrations and drive additional insights into the sales cycles. The AutoPylot platform includes:

- AutoPylot D365 CRM Console app, allowing D365 users to easily integrate AutoPylot into their CRM instance
- AutoPylot mobile app for sales professionals which captures calls and automatically logs the activities into Dynamics
- AutoPylot Portal, allowing sales management to gain valuable insight into team performance and enabling more

informed decisions to enable greater team success.

“With the availability of AutoPylot in the Microsoft AppSource, we've solved for one of the most common frustrations CRM users identify – a manual, cumbersome data input process that zaps team productivity,” said Jeff Brown, co-founder and CEO, AutoPylot. “D365 users can now automate the data logging process end-to-end, saving salespeople valuable time and energy and facilitating actionable insights for sales managers via our Conversational AI tool.”

“We're committed to sourcing apps that add measurable value for our D365 customers,” said Alec Mundy, vice president of sales at Plus+ Consulting. “AutoPylot's ability to automate data

input and activity logging acts as a catalyst for users to make the most of the data analysis and insight that D365 CRM offers.”

From the AppSource or within the D365 app library, D365 administrators can easily download the AutoPilot app for their CRM instance. AutoPilot’s unified interface ensures a seamless user experience for your team.

AutoPilot will also showcase the platform during the Dynamic Communities North America Summit, October 10-13, 2022. Visit AutoPilot in Hall B, Booth 421.

Learn more or sign up for a 30-day free trial today, at www.autopilot.com.

About AutoPilot

AutoPilot Technologies Corp., part of the Microsoft for Startups Founders Hub, was founded in 2021 to automate the collection of customer conversations and convert them to business intelligence. Co-founded by Boris Medak and Jeff Brown, AutoPilot builds on more than 10 years of experience from Boris' first company, KnowMe, Inc.

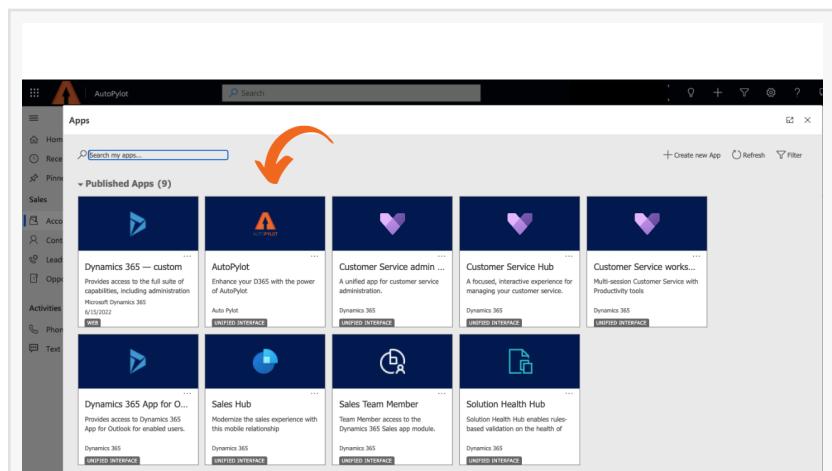
About [CoPilot](#), the AutoPilot reseller program

D365 systems integrators, by joining CoPilot, the AutoPilot partner reseller program, can take advantage of new direct and indirect integration opportunities for them and their clients. To learn more about how the CoPilot program adds value to your business, visit <https://www.autopilot.com/co-pilot-partner-program/>

Contact Information

Steve Shaw
Chief Marketing Officer
AutoPilot Technologies Corp.
sshaw (at) autopilot.com

Steven Shaw



The AutoPilot D365 Console app integrates call logging directly into D365 CRM

A screenshot of the Microsoft Dynamics 365 CRM interface. On the left, a sidebar shows navigation links for Home, Recent, Pinned, Sales (Accounts, Contacts, Leads, Opportunities), Activities (Phone Calls, Text Messages), and a search bar. The main area shows a contact record for 'Andy Rubin - Saved' with tabs for Summary, Opportunities, and Related. The Summary tab displays contact information: First Name (Andy), Last Name (Rubin), Job Title (...), Account Name (Android Heaven), Email (andy.rubin@gmail.com), Business Phone (...), Mobile Phone (415-...), and Consent for Texting (...). On the right, a 'Timeline' section is shown with a search bar and a note input field. Below it is a list of activity logs: '5/5/2022 2:29 PM' (Phone Call from Steve Shaw, Call to 415-..., Active), '5/4/2022 11:07 AM' (Note modified by Steve Shaw, Big new opportunity - make sure OpenAI can help out.), '5/4/2022 11:06 AM' (Phone Call from Steve Shaw, Call to 415-..., Active), '5/4/2022 10:30 AM' (Note modified by Steve Shaw, A new note), and '5/4/2022 10:29 AM' (Phone Call from Steve Shaw, Call to 415-..., Active). Red arrows point from the text 'PhoneCall details are automatically captured in the Timeline.' to the first log entry and from 'Salespeople are prompted to dictate (or type) a note after every call.' to the note input field.

AutoPilot automatically captures and logs calls and notes into D365 CRM

AutoPilot automatically captures and logs calls and notes into D365 CRM

AutoPilot Technologies Corp

+1 669-280-7496

sshaw@autopilot.com

Visit us on social media:

[LinkedIn](#)

[Twitter](#)

This press release can be viewed online at: <https://www.einpresswire.com/article/587444828>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2022 Newsmatics Inc. All Right Reserved.