

Tidal Commerce announces its next ROI webinar – How to drive growth with flexible payment options at the checkout

Join Tidal's ROI webinar to learn how savvy retailers drive additional revenue by providing customers with a 'Buy Now Pay Later' (BNPL) option.

TORONTO, ONTARIO, CANADA,
September 23, 2022 /
EINPresswire.com/ -- Brands must find
new avenues to increase their ROI in
the fiercely competitive world of
eCommerce. Offering your customers
alternative payment methods has been
shown to be an effective eCommerce
approach, developing inventive
marketing campaigns and optimizing
your product catalogue.



Tidal Commerce announces its next ROI webinar – How to drive incremental growth with flexible payment options at the checkout.

Alternative payment options like 'Buy Now Pay Later' (BNPL) allow your customers to manage



About 20% of shoppers do not have credit cards, so by providing flexible payment options, merchants enable shoppers without credit cards to complete their purchases now and pay back later."

Aziz Memon, Partner, Head of Strategy & Marketing at Tidal.

their finances in a flexible way while also raising merchants' average order values (AOVs) by about 20%, decreasing returns by about 50%, and encouraging recurring business from users (86%).

"We are excited that Sezzle, one of the top BNPL specialists, will participate in Tidal's next <u>ROI webinar</u> to discuss how Buy Now Pay Later can generate more revenue for retailers," says Dennis Gorya, Founding Partner at <u>Tidal Commerce</u>.

According to C+R research, 56% of shoppers prefer 'Buy Now Pay Later' to credit cards for purchases.

"We're excited to collaborate with Tidal Commerce on the latest ROI webinar and provide insight on the benefits of implementing an alternate payments solution like Sezzle, which gives shoppers flexibility while improving merchants' bottom line." Ryan Boonstra, Director of Business Development.

"About 20% of shoppers do not have credit cards, which is why by providing 'Buy Now Pay Later' options, merchants enable shoppers without credit cards to complete their purchases and pay back later in a lump sum or installments. This brings in new and repeat customers and increases order values," says Aziz Memon, Partner and Head of Marketing and Strategy at Tidal commerce.



This webinar will cover the history of 'Buy Now Pay Later' options, the benefits of offering these solutions to your shoppers, and the value merchants have seen from implementing BNPL solutions like Sezzle.

Register for this ROI webinar to learn more about BNPL and its benefits

Learn how to Drive incremental sales with the 'Buy Now Pay Later' option at checkout.

Join Tidal Commerce and Sezzle on September 27 at 2 pm (EST) for this ROI webinar to learn about:

- The value of offering your shoppers purchasing flexibility at checkout.
- How to efficiently use brand assets and custom messaging to convert more shoppers

Aziz Memon
Tidal Commerce
+1 416-457-6776
email us here
Visit us on social media:
Twitter
LinkedIn

This press release can be viewed online at: https://www.einpresswire.com/article/592452983

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2022 Newsmatics Inc. All Right Reserved.