

Cion Digital Selected as a DrivingSales Innovation Cup Finalist

Cryptocurrency payments and marketplace lending platform offers new financing solutions for auto dealers, lenders and car buyers

CUMMINGS, GA, UNITED STATES, September 27, 2022 / EINPresswire.com/ -- Cion Digital,

developer of the leading

CION DIGITAL

cryptocurrency payments and marketplace lending platform for the auto industry, has been selected as one of five finalists for the 2022 DrivingSales Innovation Cup. The Innovation Cup is a coveted prize awarded to the most progressive innovations for auto dealers released over the last year.

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Credit profiles for new generations of car buyers are changing, and the way we lend to these consumers must also change" *Fred Brothers, President and Co-Founder, Cion Digital* "Credit profiles for new generations of car buyers are changing, and the way we lend to these consumers must also change," said Fred Brothers, president and co-founder of Cion Digital. "We designed our crypto platform to integrate into existing dealership sales and financing processes, so that auto dealers can seamlessly accept cryptocurrency transactions and process crypto-secured loans."

According to a <u>recent survey</u> by Ascent, a Motley Fool service, 145 million American adults—or about 56% of the population—own or have invested in cryptocurrency in the past. The survey found that another 46.5 million plan to invest in crypto for the first time in 2023.

Most dealerships still rely on traditional payment and financing methods, including credit profile screening to secure loans for customers. Cion Digital's innovative <u>crypto dealership platform</u> offers a first-of-its-kind lending marketplace that allows car buyers to choose from crypto-backed loans that offer significantly lower rates than traditional loans.

"Many crypto investors are long-term holders, but they are more than willing to use some of their crypto assets as loan collateral to help them make major purchases," said Brothers. "This delivers a win-win-win for consumers who get to keep their cryptocurrency, dealerships that can finance more deals, as well as lenders that can use the collateralized crypto to help cover loan values on recovered vehicles, if necessary."

Cion's crypto platform transacts at lightning speed, and can automatically convert crypto to U.S. dollars during the transaction so that dealerships are not subject to the price volatility of crypto markets.

The Innovation Cup winner will be announced during the <u>DrivingSales Executive Summit</u>, to be held at the Bellagio in Las Vegas, NV, October 9-12. The top five vendors will compete on the main stage at the prestigious event. All finalists come away with cash prizes and a chance to present their ideas in front of the auto industry's most progressive dealers.

To learn more about Cion Digital's crypto integration platform, visit <u>https://www.ciondigital.com/</u> or email info@ciondigital.com.

About Cion Digital

Cion Digital has built the ultimate crypto dealership platform connecting auto dealers and lenders with a new age of car buyers to offer cryptocurrency payments and loans.

Cion Digital's proprietary platform delivers turnkey financial services solutions for companies who want to strengthen and expand customer relationships by offering products that make access to financial wellness a reality.

Our modular platform and ready-to-deploy solutions make it fast and simple to incorporate new financial services innovations into existing payment and financing systems.

For more information visit <u>https://www.ciondigital.com</u>.

Holly Forsberg Carter West PR +1 602-680-8960 email us here Visit us on social media: Twitter LinkedIn

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