

Diverse Supplier Development Corporation has joined NVBDC Military & Veteran Organization Task Force

DSDC and NVBDC partner to assist SD/VOBs win new business from Fortune 5,000 corporations and to assist corporations in meeting diversity supplier objectives.

DETROIT, MI, UNITED STATES,
September 30, 2022 /
EINPresswire.com/ -- National Veterans
Business Development Council
(NVBDC) welcomes <u>Diverse Supplier</u>
<u>Development Corporation</u> (DSDC) to
NVBDC's Task Force. DSDC is a onestop resource for maximizing SD/VOB
certification, supplier diversity,
business development, and company
growth



Keith King, CEO, NVBDC

As a member of the Task Force, DSDC

looks forward to assisting NVBDC SD/VOB's in leveraging and maximizing their certification to win new business with Fortune 5,000 corporations, fellow SD/VOB's, and beyond. DSDC's national network of tools, resources, business, and supplier diversity experts are ready to assist companies with:

- Certification (preparation)
- Business Readiness & Performance
- Best Practice Education & Market Connections/Sales

DSDC has adopted "Upstream" and "Downstream" business approaches to bringing NVBDC certified SD/VOBs together with the Fortune 5,000 corporations. Their "Upstream" approach strategically, & tactically identifies procurement opportunities for client SD/VOB's. DSDC connects the SD/VOB's with the right people at the right corporations and teaches them to compete to win new business. DSDC's "Downstream" approach assists corporations who are looking for

qualified, diverse, certified SD/VOBs to meet diverse purchasing objectives.

Since 2018, DSDC has worked on 870 such opportunities with 50+ corporations.

"We founded Diverse Supplier
Development Corporation to bring
awareness to the veteran business
community of the brave new world of
private sector supplier diversity and
the estimated \$96 billion of new annual
revenue opportunities made possible
only by National Veteran Business
Development Council and their
certification program,"
commented Paul F. Mara, Founder,
Diverse Supplier Development
Corporation.

NVBDC MVO Task Force
NVBDC's Military and Veteran
Organization Task Force enables
NVBDC to collaborate resources with
task force partners to increase
awareness and join together to
establish a respected position in the
industry supporting Veteran Business
success.

"We work with Military and Veteran Service Organizations to identify Veteran business owner members and provide them with information about NVBDC and the importance of certification. At the same time, we are



Lieutenant Colonel (Ret) Kathryn Poynton, Director, NVBDC MVO Task Force



Paul F. Mara, Founder of Diverse Supplier Development Corporation

creating reciprocal business relationships that will enhance our values and directives as a Veteran business support agency—creating a win-win opportunity," commented U.S. Army Lt. Col. (retired) Kathy Poynton, Military & Veteran Organization Task Force Director.

National Veteran Business Development Council (NVBDC)
"NVBDC is the leading Veteran Owned Business Certification organization developed by Veterans

for Veterans. The purpose is to provide a credible and dependable certifying authority for all size businesses, ensuring that valid documentation exists of a Veterans status, ownership, and operational control," said Keith King, Founder & CEO.

To learn more about the certification process, visit www.nvbdc.org or call 888-CERTIFIED.

To learn more about Diverse Supplier Development Corporation visit their website at dsdcpro.com

To learn more about the Military & Veteran Organization Task Force, visit their website nvbdctaskforce.org

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