

Smith Navigates Alpha Capital's Explosive iBuyer Growth in a Volatile Industry

26-year-old CT Native Pivots Company for Continued Success

SHELTON, CT, UNITED STATES, October 12, 2022 /EINPresswire.com/ -- It's not often that a 26-year-old builds a business enterprise that dominates the market. It's even rarer to watch that business grow from a solo effort with no investors, to an umbrella firm that has sold over \$200M in off-market real estate this year.

But North Haven native [Tyler Smith](#), CEO of [Alpha Capital](#) LLC, is clearly on to something. This Gen Zer is the face of one of the fastest growing i-real estate buying and investing firms in the country. In less than 3 years his firm has grown and spread into several sectors - wholesale cash buying, build-to-rent, property management, institutional investing, portfolio sales and now Alpha Actions – a new non-profit arm of the company already planning its second annual toy drive for Christmas.



“

We're the fastest growing iBuyer in the country. And we're just getting started.”

Tyler Smith, CEO, Alpha Capital Funds

To hear Smith's message, you better pay close attention. He talks at lightning speed, and his ideas fly even faster. He says plans are underway within two years to build an investor “syndicate” – a group of investors who pool their capital to create leverage. A newly hired director of investor relations will steer the process. “From there we'll transition into a formal fund,” he says. “But our value

proposition hasn't changed – we pay the highest cash value to sellers, and we help people create wealth.”

Rapidly rising mortgage rates, inflation, and cooling home prices have dampened the home buying market. In response, Smith and his team are leaning toward off-market multi-family home buys, and away from single family units. "We follow the hot markets, which right now are Georgia, Florida and Texas. We close quickly, and we make it a smooth process." He boasts that Alpha Capital makes the most competitive cash offers to sellers with no commission fees.

His team continues to ramp up with newly hired directors of social media and marketing. A podcast is coming next. They spread the word of a company that is young, ambitious and ready to break the iBuyer mold.

[Alpha Funds](#) projects more than a 100% increase in revenue growth year-to-year. "We're the fastest growing iBuyer in the country," Smith says. "And we're just getting started."

About Alpha Capital: Alpha Capital, LLC is a real estate investment firm founded in 2017. It partners with investors of all sizes to steadily build out real estate portfolios and maximize ROI. Its wholesale iBuyer division, Alpha Holdings, is a leading off market real estate acquisition firm, working together with Alpha Lending and Alpha Management to offer institutions, investors, and sellers a unique experience. For additional information, visit <https://alphacapitalfunds.com/> and interact with the company on: Facebook, Twitter, Instagram, LinkedIn and YouTube.

Greg Walsh
Alpha Capital Funds
+1 203-292-6280

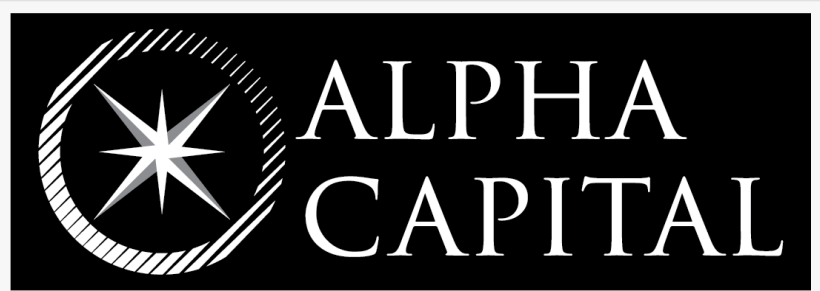
[email us here](#)

Visit us on social media:

[Facebook](#)

[Twitter](#)

[LinkedIn](#)



Tyler Smith, CEO, Alpha Capital Funds

This press release can be viewed online at: <https://www.einpresswire.com/article/595376757>

EIN Presswire's priority is source transparency. We do not allow opaque clients, and our editors try to be careful about weeding out false and misleading content. As a user, if you see something we have missed, please do bring it to our attention. Your help is welcome. EIN Presswire, Everyone's Internet News Presswire™, tries to define some of the boundaries that are reasonable in today's world. Please see our Editorial Guidelines for more information.

© 1995-2022 Newsmatics Inc. All Right Reserved.